

2022 Budget Hearing #1

November 1, 2021

2022 RELEVANT BUDGET INFORMATION

Date	Title	Comments		Link	
8/16/2021	Budget Overview	Overview	Budget Overview		
		Planning, Parks and			
8/30/2021	Budget Hearing #1	Recreation,	<u>Planning</u>	<u>Parks</u>	<u>Administration</u>
L		Administration			
9/13/2021	Budget Hearing #2	Legislative, Alderman	Legislative	<u>Alderman</u>	PWWR
9/13/2021	buuget nearing #2	Court, PWWR	<u>Legislative</u>	Court	PVVVVN
9/20/2021	Budget Hearing #3	Police, Electric, Finance	<u>Police</u>	<u>Electric</u>	<u>Finance</u>
	Budget Central	Central repository for all budget documentation	Budget Central		



TIMELINE

Date	Title	Notes	
Monday, August 16, 2021	Budget Overview	Council Direction given for:	Overview
Monday, August 30, 2021	Department Budget Hearing #1	Council Direction given for:	Planning, Parks and Recreation, Administration
Monday, September 13, 2021	Department Budget Hearing #2	Council Direction given for:	Legislative, Alderman Court, PWWR
Monday, September 20, 2021	Department Budget Hearing #3	Council Direction given for:	Finance, Police, Electric
Monday, October 4, 2021	Financial Workshop		
Tuesday, October 19, 2021	Planning Commission Review of CIP		Meeting to receive Planning Commission feedback
Monday, November 1, 2021	Budget Hearing #1		
Monday, November 15, 2021	Budget Hearing #2 (if needed)		

- This table represents the current Council schedule for the 2022 budget process
- Planning Commission approved the 2022-2026 Capital Improvement Program as presented on October 19
- Potential vote on November 1



**	as advertised	*	as proposed			
1	10/15/2021		11/01/2021	% FROM		\$ FROM
k	** BUDGET		* BUDGET	10/15 BUDGET	10/	15 BUDGET
\$	73,723,500	\$	73,723,500	0.0%	\$	-
	10,981,000		10,981,000	0.0%		-
	10,427,656		10,427,656	0.0%		-
	2,953,005		2,953,005	0.0%		-
	1,002,600		1,002,600	0.0%		-
	25,000		25,000	0.0%		-
\$	99,112,761	\$	99,112,761	0.0%	\$	-
\$	36,469,453	\$	36,469,453	0.0%	\$	_
·	37,430,531	·	37,430,531	0.0%	·	-
	2,481,390		2,496,066	0.6%		14,676
	11,940,258		11,940,258	0.0%		-
	1,808,826		1,808,826	0.0%		-
	4,525,348		4,525,348	0.0%		-
	1,215,155		1,215,155	0.0%		-
\$	95,870,961	\$	95,885,637	0.0%	\$	14,676
\$	16,478,982	\$	16,478,982	0.0%	\$	-
	(1,603,654)		(1,603,654)	0.0%		-
	(733,157)		(733,157)	0.0%		-
	(708,016)		(708,016)	0.0%		-
	(450,178)		(450,178)	0.0%		-
	(3,725,000)		(3,725,000)	0.0%		-
	(5,834,490)		(5,834,490)	0.0%		-
	(394,654)		(394,654)	0.0%		-
\$	3,029,833	\$	3,029,833	0.0%	\$	-
\$	211,967	\$	197,291	-6.9%	\$	(14,676)
\$	99,112,761	\$	99,112,761	0.0%	\$	-
	\$ \$ \$ \$	\$ 73,723,500 10,981,000 10,427,656 2,953,005 1,002,600 25,000 \$ 99,112,761 \$ 36,469,453 37,430,531 2,481,390 11,940,258 1,808,826 4,525,348 1,215,155 \$ 95,870,961 \$ 16,478,982 (1,603,654) (733,157) (708,016) (450,178) (3,725,000) (5,834,490) (394,654) \$ 3,029,833 \$ 211,967	\$ 73,723,500 \$ 10,981,000 10,427,656 2,953,005 1,002,600 25,000 \$ 99,112,761 \$ \$ \$ 36,469,453 37,430,531 2,481,390 11,940,258 1,808,826 4,525,348 1,215,155 \$ 95,870,961 \$ \$ \$ 16,478,982 \$ (1,603,654) (733,157) (708,016) (450,178) (3,725,000) (5,834,490) (394,654) \$ \$ 3,029,833 \$ \$ \$ \$ 211,967 \$	10/15/2021 ***BUDGET \$ 73,723,500	10/15/2021	10/15/2021 11/01/2021 % FROM *** BUDGET *BUDGET 10/15 BUDGET 10/ \$ 73,723,500 \$ 73,723,500 0.0% \$ \$ 10,981,000 10,981,000 0.0% 0.0% \$ 10,427,656 10,427,656 0.0% 0.0% \$ 2,953,005 2,953,005 0.0% 0.0% \$ 25,000 25,000 0.0% \$ \$ 36,469,453 \$ 36,469,453 0.0% \$ \$ 37,430,531 37,430,531 0.0% \$ \$ 1,940,258 11,940,258 0.0% 0.0% \$ 1,808,826 1,808,826 0.0% 0.0% \$ 4,525,348 4,525,348 0.0% \$ \$ 1,215,155 1,215,155 0.0% \$ \$ 95,870,961 \$ 95,885,637 0.0% \$ \$ 16,478,982 (1,603,654) 0.0% \$ (1,603,654) (708,016) 0.0% \$ (3,725,000) (3,725,000) 0.0% \$ (5,834,490) (5,834,490) 0.0% \$ (5,834,490) (5,834,490)

Adjustment from October 15th Advertisement

- Budget presented to City Council on November 1st is the same budget that was advertised as required by City Code on October 15th, except:
 - Formula for City Summary Totals was updated to include a new item that was added in the Unicity Transportation Fund for 2022, (Information Technology Supplies) in the amount of \$14,676
 - This figure was included in the 8/30 Planning and Development presentation to City Council



		**	as amended	*	as proposed				
	2020		2021		2022		% FROM		\$ FROM
BUDGET OVERVIEW	ACTUAL		** BUDGET		* BUDGET	2	021 BUDGET	2	2021 BUDGET
Revenue/Other Funding Sources									
Utility Sales	\$ 68,953,720	\$	72,056,529	\$	73,723,500		2.3%	\$	1,666,971
Real Estate and Other Taxes	9,699,072		10,305,000		10,981,000		6.6%		676,000
Fees for Service	7,246,168		9,341,310		10,427,656		11.6%		1,086,346
Intergovernmental Revenue	4,269,856		2,402,047		2,953,005		22.9%		550,958
Other Revenue	1,248,973		1,112,956		1,002,600		-9.9%		(110,356)
Appropriation of Prior Year Reserves	708,752		-		25,000		100.0%		25,000
Total Operating Revenue	\$ 92,126,541	\$	95,217,842	\$	99,112,761		4.1%	\$	3,894,919
Expenditures									
Personnel Services	\$ 36,596,786	\$	35,836,113	\$	36,469,453		1.8%	\$	633,340
Utility Purchases	33,962,454		36,804,486		37,430,531		1.7%		626,045
Materials and Supplies	1,823,202		2,418,695		2,496,066		3.2%		77,371
Contractual Services	9,251,562		11,151,662		11,940,258		7.1%		788,596
Equipment Depreciation	1,377,635		1,437,919		1,808,826		25.8%		370,907
Debt Service	2,657,423		3,489,242		4,525,348		29.7%		1,036,106
Other Expenses	884,351		1,101,872		1,215,155		10.3%		113,283
Total Operating Expenses	\$ 86,553,413	\$	92,239,989	\$	95,885,637		4.0%	\$	3,645,648
Capital Improvements									
Gross Capital Improvements	\$ 16,940,171	\$	23,282,158	\$	16,478,982		-29.2%	\$	(6,803,176)
Less: Use of Reserves	(4,130,832)		(1,461,690)		(1,603,654)		9.7%		(141,964)
Equipment Replacement	(876,933)		(629,905)		(733,157)		16.4%		(103,252)
Grants	(101,834)		(4,000,563)		(708,016)		-82.3%		3,292,547
Bond Issues	(128,150)		(646,888)		(450,178)		-30.4%		196,710
State Revolving Loan	(6,282,633)		(6,007,000)		(3,725,000)		-38.0%		2,282,000
American Rescue Plan Act	-		(103,478)		(5,834,490)		5538.4%		(5,731,012)
Other Sources	 (72,958)		(8,922,853)		(394,654)		-95.6%		8,528,199
Net Capital Improvements	\$ 5,346,831	\$	1,509,781	\$	3,029,833		100.7%	\$	1,520,052
Net Current Surplus	\$ 226,297	\$	1,468,072	\$	197,291	<u> </u>	-86.6%	\$	(1,270,781)
Total Expenditures and Surplus	\$ 92,126,541	\$	95,217,842	\$	99,112,761		4.1%	\$	3,894,919

- Overall budget is up 4.1% from 2021
- Variance between 2021 and 2022 has primarily changed due to recent 2021 budget amendments approved by Council
- One adjustment for UniCity in 2022 (\$14,676)

CIP

*Please note, this now

includes "Debt Service"



Customer Charges & Tax Rate Summary

Utility/Tax		C	2021 ustomer Charge	(2022 Customer Charge	Volumetric Rate Change?	Revenue quirement	Comments
Electric		\$	10.00	\$	10.00	No		
	Tier 1	\$	2.12	\$	2.33	N/A		10% Rate change in 2022 proposed to
Stormwater	Tier 2	\$	3.54	\$	3.89	N/A	\$270,000	cover debt service for Rodney project
Stormwater	Tier 3	\$	4.61	\$	5.07	N/A	\$270,000	, , ,
	Tier 4	\$	6.37	\$	7.01	N/A		approved in 2018 Referendum
Water (in-Cit	ty)	\$	7.28	\$	7.53	No	\$32,000	Customer charge adjustment to cover increased debt service from 2018
Water (outsi	de City)	\$	9.82	\$	10.17	No	 	Referendum projects
Sewer		\$	5.94	\$	6.06	No	 \$15,000	Customer charge adjustment to cover increased debt service from 2018 Referendum projects
Property Tax	(\$	0.9120	\$	0.9576	N/A	\$ 200,000	5% increase necessary to cover debt service from 2018 Referendum projects
Total Rever	nue Requirem	ent:					\$ 517,000	



Sewer Utility – Proposed Customer Charge Adjustments

	SEWER								
				In City					
Meter Size		Current		2022		Monthly		Annual	
Wieter Size		Current		Proposed	D	ifference		Difference	
5/8"	\$	5.94	\$	6.06	\$	0.12	\$	1.50	
3/4"	\$	8.31	\$	8.48	\$	0.17	\$	2.05	
1"	\$	13.06	\$	13.32	\$	0.26	\$	3.15	
1 1/2"	\$	41.55	\$	42.38	\$	0.83	\$	9.99	
2"	\$	53.42	\$	54.49	\$	1.07	\$	12.87	
3"	\$	130.58	\$	133.19	\$	2.61	\$	31.36	
4"	\$	237.41	\$	242.16	\$	4.75	\$	56.97	
6"	\$	534.18	\$	544.86	\$	10.68	\$	128.18	
8"	\$	830.94	\$	847.56	\$	16.62	\$	199.39	

		0	utside City				
Meter Size	Current		2022		Monthly	Annual	
			Proposed	D	ifference		Difference
5/8"	\$ 8.01	\$	8.18	\$	0.17	\$	2.02
3/4"	\$ 11.22	\$	11.45	\$	0.23	\$	2.76
1"	\$ 17.63	\$	17.98	\$	0.35	\$	4.25
1 1/2"	\$ 56.09	\$	57.21	\$	1.12	\$	13.49
2"	\$ 72.11	\$	73.56	\$	1.45	\$	17.37
3"	\$ 176.28	\$	179.81	\$	3.53	\$	42.33
4"	\$ 320.51	\$	326.92	\$	6.41	\$	76.91
6"	\$ 721.14	\$	735.56	\$	14.42	\$	173.05
8"	\$ 1,121.77	\$	1,144.20	\$	22.43	\$	269.18

- Table reflects the customer charge by meter size
- Nearly all residential accounts are contained within the 5/8" classification
- Customer charges maintain a level of revenue that is required for the City to meet some of our fixed costs like debt service
- A \$0.12 monthly adjustment is requested in 2022 for customers with a 5/8" water meter
- There are no outside City sewer customers at this moment
- Staff recommends customer service charge adjustment in 2022 to cover SRL debt (approved via 2018 Referendum) = \$15,000 included in Revenue



Water Utility - Proposed Customer Charge Adjustments

WATER									
			In City						
	Current		2022		Monthly		Annual		
	Current		Proposed	D	ifference		Difference		
\$	7.28	\$	7.53	\$	0.25	\$	3.00		
\$	10.19	\$	10.54	\$	0.35	\$	4.20		
\$	16.01	\$	16.57	\$	0.56	\$	6.72		
\$	50.93	\$	52.71	\$	1.78	\$	21.36		
\$	65.48	\$	67.77	\$	2.29	\$	27.48		
\$	160.06	\$	165.66	\$	5.60	\$	67.20		
\$	291.02	\$	301.21	\$	10.19	\$	122.28		
\$	654.80	\$	677.72	\$	22.92	\$	275.04		
\$	1,018.58	\$	1,054.23	\$	35.65	\$	427.80		
	\$ \$ \$ \$ \$	\$ 10.19 \$ 16.01 \$ 50.93 \$ 65.48 \$ 160.06 \$ 291.02 \$ 654.80	\$ 7.28 \$ \$ 10.19 \$ \$ 16.01 \$ \$ 50.93 \$ \$ 65.48 \$ \$ 160.06 \$ \$ 291.02 \$ \$ 654.80 \$	In City Current 2022 Proposed \$ 7.28 \$ 7.53 \$ 10.19 \$ 10.54 \$ 16.01 \$ 16.57 \$ 50.93 \$ 52.71 \$ 65.48 \$ 67.77 \$ 160.06 \$ 165.66 \$ 291.02 \$ 301.21 \$ 654.80 \$ 677.72	In City Current 2022 Proposed D \$ 7.28 \$ 7.53 \$ \$ 10.19 \$ 10.54 \$ \$ 16.01 \$ 16.57 \$ \$ 50.93 \$ 52.71 \$ \$ 65.48 \$ 67.77 \$ \$ 160.06 \$ 165.66 \$ \$ 291.02 \$ 301.21 \$ \$ 654.80 \$ 677.72 \$	In City Current 2022 Proposed Monthly Difference \$ 7.28 \$ 7.53 \$ 0.25 \$ 10.19 \$ 10.54 \$ 0.35 \$ 16.01 \$ 16.57 \$ 0.56 \$ 50.93 \$ 52.71 \$ 1.78 \$ 65.48 \$ 67.77 \$ 2.29 \$ 160.06 \$ 165.66 \$ 5.60 \$ 291.02 \$ 301.21 \$ 10.19 \$ 654.80 \$ 677.72 \$ 22.92	In City Current 2022 Proposed Monthly Difference \$ 7.28 \$ 7.53 \$ 0.25 \$ \$ 10.19 \$ 10.54 \$ 0.35 \$ \$ 16.01 \$ 16.57 \$ 0.56 \$ \$ 50.93 \$ 52.71 \$ 1.78 \$ \$ 65.48 \$ 67.77 \$ 2.29 \$ \$ 160.06 \$ 165.66 \$ 5.60 \$ \$ 291.02 \$ 301.21 \$ 10.19 \$ \$ 654.80 \$ 677.72 \$ 22.92 \$		

		0	utside City			
Meter Size	Current		2022		Monthly	Annual
			Proposed	D	ifference	Difference
5/8"	\$ 9.82	\$	10.17	\$	0.35	\$ 4.20
3/4"	\$ 13.75	\$	14.23	\$	0.48	\$ 5.76
1"	\$ 21.61	\$	22.36	\$	0.75	\$ 9.00
1 1/2"	\$ 68.75	\$	71.16	\$	2.41	\$ 28.92
2"	\$ 88.40	\$	91.49	\$	3.09	\$ 37.08
3"	\$ 216.08	\$	223.65	\$	7.57	\$ 90.84
4"	\$ 392.88	\$	406.63	\$	13.75	\$ 165.00
6"	\$ 883.98	\$	914.92	\$	30.94	\$ 371.28
8"	\$ 1,375.08	\$	1,423.21	\$	48.13	\$ 577.56

- Table reflects the customer charge by meter size
- Nearly all residential accounts are contained within the 5/8" classification
- Customer charges maintain a level of revenue that is required for the City to meet some of our fixed costs like debt service
- A \$0.25 monthly adjustment is requested in 2022 for customers with a 5/8" water meter
- At the 10/4 Financial Workshop, a customer charge increase of \$0.53 was initially proposed
- Staff recommends customer service charge adjustment in 2022 to cover SRL debt (approved via 2018 Referendum) = \$32,000 included in Revenue



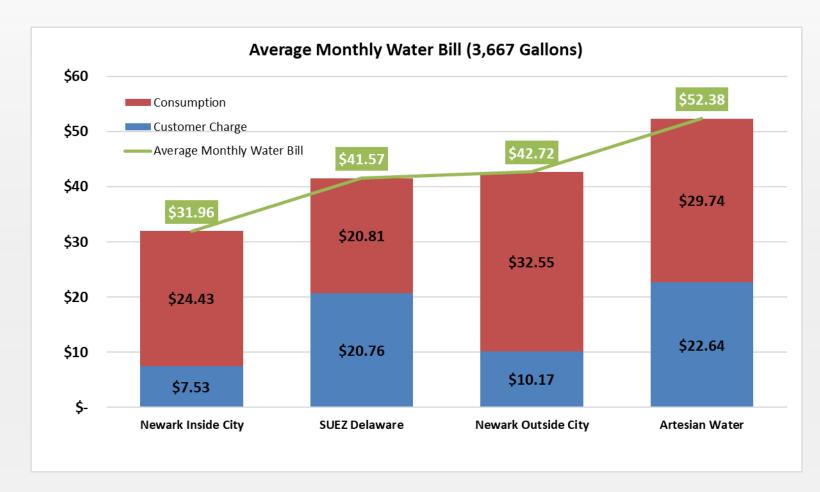
Water Utility Comparisons (Based on 3,667 gallons/month)

Utility	Customer Charge	Consumption	Average Monthly Water Bill	\$/1000 gal	% Customer Charge
Delaware City	\$15.00	\$13.73	\$28.73	\$7.83	52%
Newark Inside City	\$7.53	\$24.43	\$31.96	\$8.72	24%
Wilmington Inside City	\$22.60	\$10.60	\$33.20	\$9.05	68%
SUEZ Delaware	\$20.76	\$20.81	\$41.57	\$11.34	50%
Newark Outside City	\$10.17	\$32.55	\$42.72	\$11.65	24%
New Castle MSC	\$12.85	\$36.67	\$49.52	\$13.50	26%
Wilmington Outside City	\$33.34	\$18.23	\$51.57	\$14.06	65%
Artesian Water	\$22.64	\$29.74	\$52.38	\$14.29	43%
Tidewater Utilities	\$22.94	\$29.87	\$52.81	\$14.40	43%
Average (excluding Newark)	\$18.77	\$19.96	\$38.72	\$10.56	43%

- The October 2021 study by UD's Water Resource Center, listed Newark's water rates as the second lowest in the area (above figure includes proposed 2022 customer charge adjustments – Delaware City's water utility was recently acquired by Artesian Water)
- 2021 average monthly residential bill is \$46.98 per month (Suez/Artesian only)
- Average rate of \$46.98 is 47% higher than the City's in-City rate
- Proposed adjustment to in-City residential accounts (5/8" line) is 25 cents per month, or \$3 per year



Water Utility Comparisons (Based on 3,667 gallons/month)



- Blue bars represent fixed portion of bills
- 24% of the average water bill is related to a customer charge for City of Newark customers (<u>proposed</u> \$7.53 in-City/\$10.17 outside-City)
- Surrounding water utilities' fixed charges range between \$20.76 and \$22.64 per month
- Average customer charge (excluding Newark) is \$21.70, or 46% of the average residential water bill
- Inside-City average is 47% below the average when compared to the utility companies that border Newark



Property Tax Adjustment

Reliance on utility transfers to the Governmental Funds continue into 2022 totaling \$16.9M.

- Proposed tax rate of \$0.9576 per \$100 of Assessed Value (AV) 5% increase from 2021
- Median tax bill today is \$611.04, would increase by \$30.55 to \$641.59
 - One penny is equal to a 1.1% increase, or \$6.70/year (\$0.56/month)

Percentile	Ass	sessment	Current Tax Bill	Proposed Tax Bill (5% increase)	fference	C	One Penny Increase (Annual)	One Penny Increase (Month)
Rate			\$ 0.9120	\$ 0.9576	\$ 0.0456			
25th	\$	48,825	\$ 445.28	\$ 467.55	\$ 22.26	\$	4.45	\$ 0.37
50th (median)	\$	67,000	\$ 611.04	\$ 641.59	\$ 30.55	\$	6.11	\$ 0.51
75th	\$	88,100	\$ 803.47	\$ 843.65	\$ 40.17	\$	8.03	\$ 0.67

- 5% of residential properties pay less than the cost of trash service (approximately \$300 per year)
- 9% (615) of all residential properties hold a senior or disabled exemption
 - Just under 300 properties pay less than \$100 in property taxes to the City
 - Senior/Disabled average tax bill is \$263
 - Assessment exemption maximum is up to \$50,000



Property Taxes

Utility transfers to the Governmental Funds continue into 2022 totaling \$16.88M.

	TRANSFER
ТО	IN
General Fund	\$ 14,297,276
Law Enforcement Fund	-
Special Parks Fund	15,195
Transportation Fund (Unicity)	130,581
Debt Service Fund	751,239
Capital Fund	902,279
Self-Insurance Fund	128,000
OPEB	659,300
Internal Services Fund	-
Total Transfer to Governmental Funds	\$ 16,883,870

- \$16.88M = Transfer amount is equal to 27,630 homes added to the tax base without increasing the footprint or increasing the services of the City.
 - City only has 8,100 taxable parcels in the City for comparison purposes
 - Equal to a 210% tax increase (\$2.827 per \$100 of AV), would be offset by lower utility rates (electric, water, sewer)
- Utility transfers have increased \$683K from the 2021 Approved Operating Budget (4.2%)



City of Newark 2022 Capital Budget Recommendation



2022 CIP Requested/Funding Sources:

	2021 BUDGET	20 RESERVES AND	22 CURRENT		PRO	POSED BUD	GETS		TOTAL PROPOSED
	AS AMENDED	OTHER FUNDING	FUNDING	2022	2023	2024	2025	2026	AMOUNTS
ELECTRIC FUND	\$ 670,000	\$ 1,718,212	\$ 1,033,821	\$ 2,752,033	\$ 3,588,000	\$ 17,325,000	\$ 715,000	\$ 265,000	\$ 24,645,033
WATER FUND	4,635,019	2,650,267	318,733	2,969,000	4,029,000	4,400,000	2,185,000	2,160,000	15,743,000
SEWER FUND	800,000	1,800,000	150,000	1,950,000	2,075,000	2,400,000	1,000,000	1,000,000	8,425,000
STORMWATER FUND	2,221,104	350,000	575,000	925,000	945,000	1,285,000	725,000	650,000	4,530,000
PUBLIC WORKS DEPARTMENT - CAPITAL PROJECT FUND DIVISIONS	2,243,164	1,820,178	519,712	2,339,890	2,929,357	3,095,000	3,200,000	2,695,000	14,259,247
POLICE DEPARTMENT	458,888	129,412	123,228	252,640	509,071	709,224	188,372	490,089	2,149,396
PARKS AND RECREATION DEPARTMENT	2,335,788	1,973,936	94,339	2,068,275	1,154,213	785,000	302,000	483,000	4,792,488
PARKING FUND	156,200	-	-	-	30,000	40,000	-	60,000	130,000
INFORMATION TECHNOLOGY DIVISION	132,700	1,922,155	215,000	2,137,155	100,000	-	-	-	2,237,155
MAINTENANCE FUND	9,499,295	440,654	-	440,654	540,000	25,000	-	60,000	1,065,654
OTHER DEPARTMENTS/DIVISIONS	130,000	644,335		644,335	75,000	150,000		175,000	1,044,335
GROSS CAPITAL IMPROVEMENTS	\$ 23,282,158	\$ 13,449,149	\$ 3,029,833	\$ 16,478,982	\$ 15,974,641	\$ 30,214,224	\$ 8,315,372	\$ 8,038,089	\$ 79,021,308
PLANNED FINANCING SOURCES									
GROSS CAPITAL IMPROVEMENTS	\$ 23,282,158	\$ 13,449,149	\$ 3,029,833	\$ 16,478,982	\$ 15,974,641	\$ 30,214,224	\$ 8,315,372	\$ 8,038,089	\$ 79,021,308
LESS: USE OF RESERVES	(1,461,690)	(1,603,654)	-	(1,603,654)	(2,007,640)	(1,106,400)	(1,532)	-	(4,719,226)
VEHICLE & EQUIPMENT REPLACEMENT	(629,905)	(733,157)	-	(733,157)	(1,287,780)	(1,528,526)	(1,180,311)	(703,385)	(5,433,159)
GRANTS	(4,000,563)	(708,016)	-	(708,016)	(817,916)	(849,673)	(684,000)	(724,073)	(3,783,678)
BOND ISSUES	(646,888)	(450,178)	-	(450,178)	(56,000)	-	-	-	(506,178)
STATE REVOLVING LOANS	(6,007,000)	(3,725,000)	-	(3,725,000)	-	-	-	-	(3,725,000)
AMERICAN RESCUE PLAN ACT	(103,478)	(5,834,490)	-	(5,834,490)	(5,590,000)	(5,500,000)	-	-	(16,924,490)
OTHER FINANCING SOURCES	(8,922,853)	(394,654)		(394,654)	(180,000)	(14,780,000)	(180,000)	(180,000)	(15,714,654)
NET CAPITAL IMPROVEMENTS	\$ 1,509,781	<u>\$ -</u>	\$ 3,029,833	\$ 3,029,833	\$ 6,035,305	\$ 6,449,625	\$ 6,269,529	\$ 6,430,631	\$ 28,214,923



Alternative Revenue Scenarios

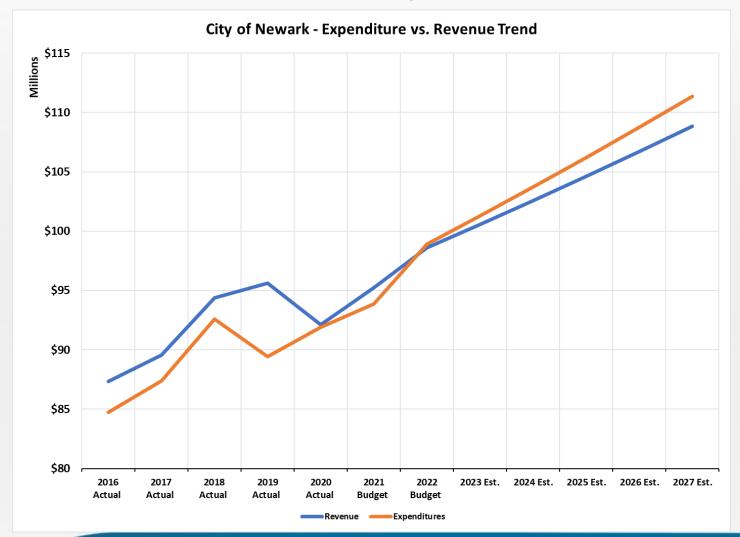


Alternative Tax Options

- Option #1: Include 5% tax increase, fund Capital Projects as presented
- Option #2: Proposal of a 2.5% tax increase
 - I1801 Citywide Fiber (Phase II): \$100,000
 - Fund remaining balance of project with current resources (\$40,000)
 - Reduce Paper Mill Park project by \$100,000
- Option #3: Eliminate 5% tax increase by reducing the funding for Old Paper Mill Park (K1203):
 - No tax rate adjustment (will hurt the City in 2023 and beyond)
 - Old Paper Mill Park project would be reduced from \$1,500,000 to \$1,300,000
 - \$200,000 will be taken from the Old Paper Mill Park project and be used to pay for two projects previously earmarked to pay via current resources:
 - I1801 Citywide Fiber (Phase II): \$140,000
 - I1804 Harris Automation Platform: \$60,000



Expenditure vs. Revenue Trend



- Since 2016, City revenue has increased 1.9% per year on average, while expenses have increased 2.4%
- Trend indicates the gap between revenues and expenses will widen in 2023 and as the years progress, hence the need for small, consistent tax and rate adjustments



Property Tax Adjustment Options

5% TAX ADJUSTMENT								
Percentile	Asse	ssment	Current Tax Bill	Proposed Tax Bill (5% increase)	Difference			
Rate			\$ 0.9120	\$ 0.9576	\$	0.0456		
25th	\$	48,825	\$ 445.28	\$ 467.55	\$	22.26		
50th (median)	\$	67,000	\$ 611.04	\$ 641.59	\$	30.55		
75th	\$	88,100	\$ 803.47	\$ 843.65	\$	40.17		

2.5% TAX ADJUST	MENT				
Percentile	Asses	ssment	Current Tax Bill	Proposed Tax Bill (2.5% increase)	fference
Rate			\$ 0.9120	\$ 0.9348	\$ 0.0228
25th	\$	48,825	\$ 445.28	\$ 456.42	\$ 11.13
50th (median)	\$	67,000	\$ 611.04	\$ 626.32	\$ 15.28
75th	\$	88,100	\$ 803.47	\$ 823.56	\$ 20.09

Small tax adjustments prevent the need for future, large tax increases

- Option #1: Tax rate of \$0.9576 per \$100 of AV provides \$200,000 in revenue in 2022, \$400,000 in 2023 and onward (5% increase)
 - Slightly below the Consumer Price Index adjustment for Social Security (5.9%)
- Option #2: Tax rate of \$0.9348 per \$100 of AV provides \$100,000 in revenue in 2022, \$200,000 in 2023 and onward (2.5% increase)
- Option #3: No change Keep current tax rate at \$0.9120 per \$100 of Assessed Value (AV)

Tax Adjustment	Tax Rate		2022 Direct Revenue		2023 & Beyond Direct Revenue		
2.50%	\$ 0.9348	\$	100,000	\$	200,000		
5.00%	\$ 0.9576	\$	200,000	\$	400,000		



Property Tax/Customer Charge Impact on Average Resident

OPTION #1: 5% TAX INCREASE, WATER/SEWER/STORMWATER ADJ.						
MONTHLY	CURRENT	PROPOSED	DIFFERENCE	% DIFF		
Water (3667 gallons)	\$31.71	\$31.96	\$0.25	0.8%		
Sewer (3667 gallons)	\$34.81	\$34.93	\$0.12	0.3%		
Electric (750 kWh)	\$118.29	\$118.29	\$0.00	0.0%		
Stormwater (Tier 2)	\$3.54	\$3.89	\$0.35	9.9%		
Taxes (\$67K AV median)	\$50.92	\$53.47	\$2.55	5.0%		
TOTAL	\$239.27	\$242.54	\$3.27	1.4%		
ANNUAL	CURRENT	PROPOSED	DIFFERENCE	% DIFF		
Water (3667 gallons)	\$380.52	\$383.52	\$3.00	0.8%		
Sewer (3667 gallons)	\$417.72	\$419.16	\$1.44	0.3%		
Electric (750 kWh)	\$1,419.48	\$1,419.48	\$0.00	0.0%		
Stormwater (Tier 2)	\$42.48	\$46.68	\$4.20	9.9%		
Taxes (\$67K AV median)	\$611.04	\$641.59	\$30.55	5.0%		
TOTAL	\$2,871.24	\$2,910.43	\$39.19	1.4%		

OPTION #2: 2.5% TAX INCREASE, WATER/SEWER/STORMWATER ADJ.						
MONTHLY	CURRENT	PROPOSED	DIFFERENCE	% DIFF		
Water (3667 gallons)	\$31.71	\$31.96	\$0.25	0.8%		
Sewer (3667 gallons)	\$34.81	\$34.93	\$0.12	0.3%		
Electric (750 kWh)	\$118.29	\$118.29	\$0.00	0.0%		
Stormwater (Tier 2)	\$3.54	\$3.89	\$0.35	9.9%		
Taxes (\$67K AV median)	\$50.92	\$52.19	\$1.27	2.5%		
TOTAL	\$239.27	\$241.26	\$1.99	0.8%		
ANNUAL	CURRENT	PROPOSED	DIFFERENCE	% DIFF		
ANNUAL Water (3667 gallons)	\$380.52		DIFFERENCE \$3.00	% DIFF 0.8%		
		\$383.52	\$3.00			
Water (3667 gallons)	\$380.52	\$383.52 \$419.16	\$3.00 \$1.44	0.8%		
Water (3667 gallons) Sewer (3667 gallons)	\$380.52 \$417.72	\$383.52 \$419.16 \$1,419.48	\$3.00 \$1.44 \$0.00	0.8% 0.3%		
Water (3667 gallons) Sewer (3667 gallons) Electric (750 kWh)	\$380.52 \$417.72 \$1,419.48	\$383.52 \$419.16 \$1,419.48 \$46.68	\$3.00 \$1.44 \$0.00 \$4.20	0.8% 0.3% 0.0%		

Option #1: \$3.27 monthly average impact, or \$39.19 annually. 1.4% overall increase

- Option #2: \$1.99 monthly average impact, or \$23.92 annually. 0.8% overall increase
- <u>Difference between the two options is \$1.27 per month, or \$15.27 annually.</u>



Action Item for 2022 Budget

Emergency Services Fee

- Model after current building permit fees
- In lieu of Ambulance fee
- Applications for building permits issued by the City of Newark would be subject to an additional surcharge based on construction value
 - Revenue derived from this fee would support the City's annual subvention to Aetna
 - Previously approved but unimplemented ambulance fee would be repealed following request from State Fire Commission
- Revenue from this fee would reduce the amount of ARPA funds used for revenue replacement



Council Action

- Approve 2022 Operating and Capital Budgets
- Provide Direction on Customer Charges
 - Water, Sewer and Stormwater rate changes require an ordinance change and will be included in forthcoming legislation
- Tax Rate
 - Option #1: 5% tax increase (no capital plan adjustment)
 - Option #2: 2.5% tax increase (\$100,000 capital program adjustment)
 - Option #3: No tax increase (\$200,000 capital program adjustment)



Conclusion / Questions



