

2024 Budget Hearing #1

November 6, 2023

2024 RELEVANT BUDGET INFORMATION

Date	Title	Comments		Link	
8/14/2023	Budget Overview	Overview	Budget Overview		
8/28/2023	Budget Hearing #1	Parks and Recreation, Planning, Administration	<u>Planning</u>	<u>Parks</u>	<u>Administration</u>
9/11/2023	Budget Hearing #2	Legislative, Alderman Court, PWWR	<u>Legislative</u>	Alderman Court	<u>PWWR</u>
9/18/2023	Budget Hearing #3	Police, Electric, Finance	<u>Police</u>	<u>Electric</u>	<u>Finance</u>
9/25/2023	Financial Workshop	Budget Workshop	Budget Workshop		
10/17/2023	Planning Commission Approval of CIP	Meeting to receive Planning Commissions feedback and suggestions for CIP	Planning Commission Presentation	2024 to 2028 Proposed CIP	
	Budget Central	Central repository for all budget documentation	Budget Central		

All information is contained on Budget Central



TIMELINE

Date	Title	Notes
Monday, August 14, 2023	Budget Overview	Council Direction given for: Overview
Monday, August 28, 2023	Department Budget Hearing #1	Council Direction given for: Parks and Recreation, Planning, Administration
Monday, September 11, 2023	Department Budget Hearing #2	Council Direction given for: Legislative, Alderman Court, PWWR
Monday, September 18, 2023	Department Budget Hearing #3	Council Direction given for: Finance, Police, Electric
Monday, September 25, 2023	Financial Workshop	
Tuesday, October 17, 2023	Planning Commission Review of CIP	
Monday, November 6, 2023	Budget Hearing #1	
Monday, November 27, 2023	Budget Hearing #2 (if needed)	
Monday, November 27, 2023	Intro Date for revenue ordinances	
TBD	Budget Hearing #3	
TBD	Submitted Adopted Budget & adoption	Submitted final copies to City Secretary
100	date for revenue ordinances	Submitted final copies to city secretary

- This table represents the current Council schedule for the 2024 budget process
- The budget presented this evening includes changes requested by council
- Tonight's budget hearing is the first opportunity to approve the 2024 budget



BUDGET OVERVIEW		** as advertised	* as proposed		
Revenue/Other Funding Sources Utility Sales \$85,478,915 \$85,132,051 -0.4% \$ (3) Real Estate and Other Taxes 12,070,000 12,018,125 -0.4% \$ (3) Fees for Service 13,012,824 12,975,824 -0.3% \$ (1) Intergovernmental Revenue 2,041,777 2,041,777 0.0% Appropriation of Prior Year Reserves 34,670 34,670 0.0% Appropriation of Prior Year Reserves 34,670 34,670 0.0% \$ (4) \$ (4) \$ (5) \$ (4) \$ (5) \$ (4) \$ (5) \$ (4) \$ (5) \$ (4) \$ (5) \$ (4) \$ (5) \$ (4) \$ (5) \$ (4) \$ (5) \$ (4) \$ (5) \$ (4) \$ (5) \$ (4) \$ (5) \$ (4) \$ (5) \$ (4) \$ (5) \$ (4) \$ (5) \$ (4) \$ (5) \$ (6) \$ (6) \$ (6) \$ (7),032 \$ (6) \$ (6) \$ (7),032 \$ (6) \$ (7),032 \$ (6) \$ (7),032 \$ (7)		10/13/2023	11/06/2023	% FROM	\$ FROM
Utility Sales \$ 85,478,915 \$ 85,132,051 \$ -0.4% \$ (3 Real Estate and Other Taxes 12,070,000 12,018,125 \$ -0.4% \$ (1 Intergovernmental Revenue 2,041,777 2,041,777 0.0% Appropriation of Prior Year Reserves 34,670 34,670 0.0%	DGET OVERVIEW	** BUDGET	* BUDGET	10/13 BUDGET	10/13 BUDGE
Real Estate and Other Taxes 12,070,000 12,018,125 -0.4% Fees for Service 13,012,824 12,975,824 -0.3% Intergovernmental Revenue 2,041,777 2,041,777 0.0% Other Revenue 2,661,381 2,661,381 0.0% Appropriation of Prior Year Reserves 34,670 34,670 0.0% Total Operating Revenue \$ 115,299,567 \$ 114,863,828 -0.4% \$ (4 Expenditures Personnel Services \$ 41,552,774 \$ 41,434,426 -0.3% \$ (1 Utility Purchases 44,754,088 44,678,500 -0.2% 0.0% Materials and Supplies 3,040,423 3,040,423 0.0% Contractual Services 13,525,172 13,525,172 0.0% Equipment Depreciation 2,110,952 2,110,952 0.0% Debt Service 4,939,941 4,939,941 0.0% Other Expenses 1,533,653 1,533,653 0.0% Total Operating Expenses \$ 111,457,003 \$ 111,263,067 -0.2% \$ (3 Capi	nue/Other Funding Sources				
Fees for Service	lity Sales	\$ 85,478,915	\$ 85,132,051	-0.4%	\$ (346,864
Intergovernmental Revenue	al Estate and Other Taxes	12,070,000	12,018,125	-0.4%	(51,875
Other Revenue 2,661,381 2,661,381 0.0% Appropriation of Prior Year Reserves 34,670 34,670 0.0% Total Operating Revenue \$ 115,299,567 \$ 114,863,828 -0.4% \$ (4 Expenditures Personnel Services \$ 41,552,774 \$ 41,434,426 -0.3% \$ (1 Utility Purchases 44,754,088 44,678,500 -0.2% 6 Materials and Supplies 3,040,423 3,040,423 0.0% Contractual Services 13,525,172 13,525,172 0.0% Equipment Depreciation 2,110,952 2,110,952 0.0% Debt Service 4,939,941 4,939,941 0.0% Other Expenses 1,533,653 1,533,653 0.0% Total Operating Expenses \$ 111,457,003 \$ 111,263,067 -0.2% \$ (3 Capital Improvements (3,284,516) (3,284,516) 0.0% 0.0% Equipment Replacement (100,984) (100,984) 0.0% 0.0% Grants (4,816,794) (4,816,794) 0.0%	es for Service	13,012,824	12,975,824	-0.3%	(37,000
Appropriation of Prior Year Reserves 34,670 34,670 0.0% Total Operating Revenue \$ 115,299,567 \$ 114,863,828 -0.4% \$ (4) Expenditures Personnel Services \$ 41,552,774 \$ 41,434,426 -0.3% \$ (1) Utility Purchases 44,754,088 44,678,500 -0.2% 6 Materials and Supplies 3,040,423 3,040,423 3,040,423 0.0% Contractual Services 13,525,172 13,525,172 0.0% Equipment Depreciation 2,110,952 2,110,952 0.0% Debt Service 4,939,941 4,939,941 0.0% Other Expenses 1,533,653 1,533,653 0.0% Total Operating Expenses \$ 111,457,003 \$ 111,263,067 -0.2% \$ (1) Capital Improvements \$ 31,899,161 \$ 31,983,081 0.3% \$ (2) Less: Use of Reserves (3,284,516) (3,284,516)	ergovernmental Revenue	2,041,777	2,041,777	0.0%	-
Total Operating Revenue \$ 115,299,567 \$ 114,863,828 -0.4% \$ (4) Expenditures Personnel Services \$ 41,552,774 \$ 41,434,426 -0.3% \$ (1) Utility Purchases 44,754,088 44,678,500 -0.2% (6) Materials and Supplies 3,040,423 3,040,423 0.0% Contractual Services 13,525,172 13,525,172 0.0% Equipment Depreciation 2,110,952 2,110,952 0.0% Debt Service 4,939,941 4,939,941 0.0% Other Expenses 1,533,653 1,533,653 0.0% Total Operating Expenses \$ 111,457,003 \$ 111,263,067 -0.2% \$ (1) Capital Improvements \$ 31,899,161 \$ 31,983,081 0.3% \$ Less: Use of Reserves (3,284,516) (3,284,516) 0.0% Equipment Replacement (100,984) (100,984) 0.0% Grants (4,816,794) (4,816,794) 0.0% Bond Issues - - - 0.0% Stat	ner Revenue	2,661,381	2,661,381	0.0%	-
Expenditures	propriation of Prior Year Reserves	34,670	34,670	0.0%	
Personnel Services	Operating Revenue	\$ 115,299,567	\$ 114,863,828	-0.4%	\$ (435,739
Personnel Services	nditures				
Utility Purchases 44,754,088 44,678,500 -0.2% Materials and Supplies 3,040,423 3,040,423 0.0% Contractual Services 13,525,172 13,525,172 0.0% Equipment Depreciation 2,110,952 2,110,952 0.0% Debt Service 4,939,941 4,939,941 0.0% Other Expenses 1,533,653 1,533,653 0.0% Total Operating Expenses \$ 111,457,003 \$ 111,263,067 -0.2% \$ (1 Capital Improvements \$ 31,899,161 \$ 31,983,081 0.3% \$ Less: Use of Reserves (3,284,516) (3,284,516) 0.0% Equipment Replacement (100,984) (100,984) 0.0% Grants (4,816,794) (4,816,794) 0.0% Bond Issues - - 0.0% State Revolving Loan (6,977,032) (6,977,032) 0.0% American Rescue Plan Act (5,111,899) (5,111,899) 0.0% Other Sources (8,407,414) (8,521,334) 1.4% (1		\$ 41,552,774	\$ 41,434,426	-0.3%	\$ (118,348
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State Revolving Loan (6,977,032) (6,977,032) 0.0% American Rescue Plan Act (5,111,899) (5,111,899) 0.0% Other Sources (8,407,414) (8,521,334) 1.4% (1		(4,610,754)	(4,610,754)		-
American Rescue Plan Act (5,111,899) (5,111,899) 0.0% Other Sources (8,407,414) (8,521,334) 1.4% (1		/6 977 022\	/6 977 022\		
Other Sources (8,407,414) (8,521,334) 1.4% (1	_				-
					(113,920
3 3,200,322					
	apital improvements	9 3,200,322	7 3,110,322	-0.370	\$ (30,000
Net Current Surplus \$ 642,042 \$ 430,239 -33.0% \$ (2	Current Surplus	\$ 642,042	\$ 430,239	-33.0%	\$ (211,803
Total Expenditures and Surplus \$ 115,299,567 \$ 114,863,828 -0.4% \$ [4	Expenditures and Surplus	\$ 115,299,567	\$ 114,863,828	-0.4%	\$ (435,739

Adjustment from October 13th Advertisement

- Budget presented to City Council on November 6th is the same budget that was advertised as required by City Code on October 13th, except:
 - -\$347K: Utility Sales/Purchases updated with Electric Recalculation
 - -\$51K: Proposed tax adjustment of 10% has been reduced to 7.5%
 - -\$37K: Reduced rental permit revenue due to switching from FT to PT position –
 Admin Prof I)
 - Personnel
 - -77K: Changes made to FT and PT status as well as updated Start Dates (pushed back to later in the year). 3 positions (Parking Coord., Admin Prof I Code, Bookkeeper Finance). Change was made prior to 10/13.
 - -\$118K: Reducing Benefits from 7% to 5% in General Fund as projections come under the 7% increase.
 - Capital:
 - K2401 New CIP sheet added K2401 (Trail Phones) before 10/13.
 - N1806 Some items came in below estimates, reduced project's need.
 - M2201 Garage lift project approved by Council.



		** as amended	* as proposed		
	2022	2023	2024	% FROM	\$ FROM
BUDGET OVERVIEW	ACTUAL	** BUDGET	* BUDGET	2023 BUDGET	2023 BUDGET
Revenue/Other Funding Sources					
Utility Sales	\$ 77,094,536	\$ 84,031,975	\$ 85,132,051	1.3%	\$ 1,100,076
Real Estate and Other Taxes	14,910,044	11,208,500	12,018,125	7.2%	809,625
Fees for Service	10,090,553	12,841,063	12,975,824	1.0%	134,761
Intergovernmental Revenue	2,577,278	2,303,736	2,041,777	-11.4%	(261,959)
Other Revenue	1,847,590	1,120,600	2,661,381	137.5%	1,540,781
Appropriation of Prior Year Reserves	175,000	60,000	34,670	-42.2%	(25,330)
Total Operating Revenue	\$ 106,695,001	\$ 111,565,874	\$ 114,863,828	3.0%	\$ 3,297,954
Expenditures					
Personnel Services	\$ 37,076,658	\$ 39,480,061	\$ 41,434,426	5.0%	\$ 1,954,365
Utility Purchases	38,524,122	44,417,788	44,678,500	0.6%	260,712
Materials and Supplies	2,679,526	3,069,587	3,040,423	-1.0%	(29,164)
Contractual Services	11,548,552	12,716,460	13,525,172	6.4%	808,712
Equipment Depreciation	1,540,246	1,925,340	2,110,952	9.6%	185,612
Debt Service	3,420,053	4,472,652	4,939,941	10.4%	467,289
Other Expenses	1,425,991	1,358,983	1,533,653	12.9%	174,670
Total Operating Expenses	\$ 96,215,148	\$ 107,440,871	\$ 111,263,067	3.6%	\$ 3,822,196
Capital Improvements					
Gross Capital Improvements	\$ 19,933,243	\$ 35,815,556	\$ 31,983,081	-10.7%	\$ (3,832,475)
Less: Use of Reserves	(4,863,231)	(1,505,435)	(3,284,516)	118.2%	(1,779,081)
Equipment Replacement	(882,862)	(385,105)	(100,984)	-73.8%	284,121
Grants	(2,620,721)	(6,476,331)	(4,816,794)	-25.6%	1,659,537
Bond Issues	(198,177)	(256,000)	(1,020,734)	-100.0%	256,000
State Revolving Loan	(2,234,768)	(2,310,000)	(6,977,032)	202.0%	(4,667,032)
American Rescue Plan Act	(101,017)	(7,282,040)	(5,111,899)	-29.8%	2,170,141
Other Sources	(6,146,269)	(13,495,416)	(8,521,334)	-36.9%	4,974,082
Net Capital Improvements	\$ 2,886,198	\$ 4,105,229	\$ 3,170,522	-22.8%	\$ (934,707)
Net Current Surplus	\$ 7,593,655	\$ 19,774	\$ 430,239	2075.8%	\$ 410,465
Total Evnanditures and Surplus	¢ 406 605 004	ć 444 FEF 074	ć 444 062 020	2.00/	ć 2.207.0F4
Total Expenditures and Surplus	\$ 106,695,001	\$ 111,565,874	\$ 114,863,828	3.0%	\$ 3,297,954

- Operating Expenditures: up \$3.8M or 3.6%
- Gross Capital Budget: down \$3.8M or 10.7%
- Total Budget: up \$3.3M or 3%
- August 2023 CPI was 3.9%



Revenue Assumptions Included in 2024 Budget

- \$335,625 Property Tax Adjustment of 7.5%
- \$690,000 Water/Sewer
 - Volumetric rate adjustment (Water: \$346,000, Sewer \$277,000)
 - Customer Charge Adjustment (Water: \$67,000, Sewer \$0)
 - No adjustment to stormwater
- \$430,500 Permits and Licenses
 - \$125,000: Technology fee
 - \$150,000: Volunteer Fire Assistance Fund (AETNA) (approved by Council)
 - \$100,000: Building permits (tied to new Code Enforcement & Admin Professional positions)
 - \$55,500: Rental permits (tied to new Code Enforcement & Admin Professional positions)
- \$170,000 Parking
 - Revenue anticipated due to addition of two new Parking Coordinators



Personnel Expenses – New Positions in 2024 Budget (Revised from 9/25)

					Salary	/ & E	Benefits/Ot	her					
Position	#	Initial Start Date	Revised Start Date	20	24 Budget 9/25	2024 Revised 11/06		Estimated 2025 Impact	F	Added Revenue	Comments		
Distribution											New position request. Not previously		
Engineer/Compliance Officer	1.00	1/1/2024	4/1/2024	\$	127,500	\$	127,501	\$ 164,475		N/A	included in Electric's budget. Federal mandate.		
Meter Reader (title to be determined)	0.50	1/1/2024	2/1/2024	\$	27,500	\$	27,499	\$ 25,496	\$ 150,000		\$ 150,000		Includes materials/supplies in 2024.
IT Applications Analyst	1.00	1/1/2024	3/1/2024	\$	87,418	\$	87,420	\$ 108,305			Includes materials/supplies in 2024.		
Bookkeeper	0.50	1/1/2024	2/1/2024	\$	46,200	\$	30,569	\$ 99,330			Includes materials/supplies in 2024.		
Fleet Maintenance Manager	1.00	1/1/2024	2/1/2024	\$	103,378	\$	103,378	\$ 117,176		N/A	Includes materials/supplies in 2024.		
Parking Coordinator	2.00	1/1/2024	2/1/2024 & 8/1/2024	\$	178,046	\$	154,019	\$ 204,760	\$	170,000	Includes materials/supplies in 2024. Parking Lot Manager cut will offset expenses.		
Parking Lot Manager	-0.50	1/1/2024	1/1/2024	\$	(23,968)	\$	(23,968)	\$ (25,766)			expenses.		
Admin Professional I	0.50	1/1/2024	3/1/2024	\$	74,838	\$	37,959	\$ 92,993	\$	55,500	Includes materials/supplies in 2024. Offsetting revenue.		
Code Enforcement Officer	1.00	1/1/2024	3/1/2024	\$	93,536	\$	93,536	\$ 110,734	\$ 100,000		Includes materials/supplies in 2024. Offsetting revenue.		
	7.0			\$	714,448	\$	637,913	\$ 897,502	\$	475,500			

- Net FY2024 impact of all 6 full-time and 3 part-time positions (9) positions is \$162,000
- \$637K expense
- \$476K revenue
- Initial request was 10 positions
- \$76K budget reduction from 9/25 Budget Workshop



Customer Charges & Tax Rate Summary

			2023		2024	Volumetric	
Utility/Tax		(Customer	(Customer	Rate	Comments
			Charge		Charge	Change?	
Electric		\$	10.00	\$	10.00	No	Any change will come from revenue stabilization adjustment (RSA) process in
							March 2024. Assumes 4% increase from
							DEMEC.
	Tier 1	\$	2.33	\$	2.33		
Ctownsulator	Tier 2	\$	3.89	\$	3.89	N1 / A	No Data shangs in 2024 proposed
Stormwater	Tier 3	\$	5.07	\$	5.07	N/A	No Rate change in 2024 proposed
	Tier 4	\$	7.01	\$	7.01		
Water (in-Cit	ty)	\$	8.37	\$	8.76	Yes	Water customer charge and volumetric
Water (outsi	de City)	\$	11.30	\$	11.83	Yes	rate changes proposed.
Sewer (in-Cit	ty)	\$	7.83	\$	7.83	Yes	Sewer volumetric rate change proposed
Sewer (outsi	de City)	\$	10.57	\$	10.57	Yes	only.
Property Tax	(\$	0.9815	\$	1.0551	N/A	7.5% increase



Revenue – Water Adjustment

CONSUMPTION CHARGE

Gallons	2023	2024 Proposed	D	oifference	% Difference
No Consumption	\$ 8.37	\$ 8.76	\$	0.39	4.7%
3,174	\$ 30.40	\$ 31.71	\$	1.31	4.3%
3,667	\$ 34.76	\$ 36.26	\$	1.50	4.3%
5,000	\$ 46.54	\$ 48.54	\$	2.00	4.3%
10,000	\$ 90.74	\$ 94.62	\$	3.88	4.3%

- 39 cents increase in the customer charge will cover debt service from State Revolving Loans
- 4.25% Volumetric increase to cover operating expense increases
- Combined with customer charge increase will result in an average water rate adjustment of 4.3%
 - \$1.50 average impact per household per month (3,667 gallons)
 - Impact can be mitigated by conservation

WATER CUSTOMER CHARGE

In City													
Meter Size		Current		Current Proposed			Monthly Difference		Annual Difference				
5/8"	\$	8.37	\$	8.76	\$	0.39	\$	4.72					
3/4"	\$	11.71	\$	12.26	\$	0.55	\$	6.60					
1"	\$	18.41	\$	19.27	\$	0.86	\$	10.32					
1 1/2"	\$	58.57	\$	61.30	\$	2.73	\$	32.76					
2"	\$	75.30	\$	78.81	\$	3.51	\$	42.12					
3"	\$	184.06	\$	192.64	\$	8.58	\$	102.96					
4"	\$	334.67	\$	350.26	\$	15.59	\$	187.08					
6"	\$	753.01	\$	788.10	\$	35.09	\$	421.08					
8"	\$1	1,171.35	\$1	1,225.93	\$	54.58	\$	654.96					

Outside City												
Meter Size	A	2023 pproved	P	2024 roposed		Monthly Difference		Difference				
5/8"	\$	11.30	\$	11.83	\$	0.53	\$	6.36				
3/4"	\$	15.81	\$	16.55	\$	0.74	\$	8.88				
1"	\$	24.84	\$	26.00	\$	1.16	\$	13.92				
1 1/2"	\$	79.07	\$	82.75	\$	3.68	\$	44.16				
2"	\$	101.65	\$	106.39	\$	4.74	\$	56.88				
3"	\$	248.50	\$	260.08	\$	11.58	\$	138.96				
4"	\$	451.81	\$	472.86	\$	21.05	\$	252.60				
6"	\$:	1,016.57	\$1	L,063.94	\$	47.37	\$	568.44				
8"	\$1	1,581.33	\$1	L,655.01	\$	73.68	\$	884.16				



Revenue – Sewer Adjustment

CONSUMPTION CHARGE

Gallons	2023		p	2024 Proposed		Difference	% Difference
No Consumption	\$	7.83	\$	7.83	\$		0.0%
3,174	\$	33.95	\$	34.80	\$	0.85	2.5%
3,667	\$	38.00	\$	38.99	\$	0.99	2.6%
5,000	\$	48.97	\$	50.32	Ś	1.35	2.8%
10,000	, \$	90.11	\$	92.81	, \$	2.70	3.0%

- No change in customer charge
- 3.9% Volumetric increase to cover operating expense increases
- Will result in an average sewer rate adjustment of 2.6%
 - \$.99 average impact per household per month
 - Impact can be mitigated by water conservation

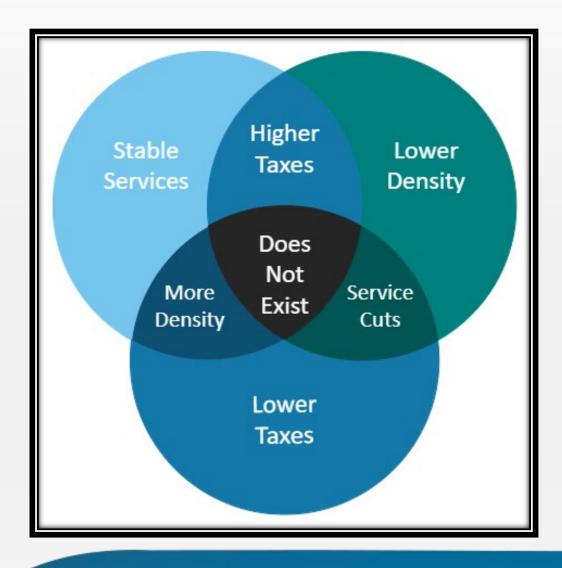
SEWER	CUSTOMER CHARGE

			In City			
Meter Size	Current		2024		Monthly	Annual
weter size	Current	Proposed	D	ifference	Difference	
5/8"	\$ 7.83	\$	7.83	\$	-	\$ -
3/4"	\$ 10.96	\$	10.96	\$	-	\$ -
1"	\$ 17.22	\$	17.22	\$	-	\$ -
1 1/2"	\$ 54.80	\$	54.80	\$	-	\$ -
2"	\$ 70.45	\$	70.45	\$	-	\$ -
3"	\$ 172.22	\$	172.22	\$	-	\$ -
4"	\$ 313.13	\$	313.13	\$	-	\$ -
6"	\$ 704.55	\$	704.55	\$	-	\$ -
8"	\$ 1,095.97	\$	1,095.97	\$	-	\$ -

			0	utside City				
Meter Size	Current		ze Current			2024	Monthly	Annual
				Proposed	ifference	Difference		
5/8"	\$	10.57	\$	10.57	\$ -	\$ -		
3/4"	\$	14.80	\$	14.80	\$ -	\$ -		
1"	\$	23.25	\$	23.25	\$ -	\$ -		
1 1/2"	\$	73.98	\$	73.98	\$ -	\$ -		
2"	\$	95.11	\$	95.11	\$ -	\$ -		
3"	\$	232.50	\$	232.50	\$ -	\$ -		
4"	\$	422.73	\$	422.73	\$ -	\$ -		
6"	\$	951.14	\$	951.14	\$ -	\$ -		
8"	\$	1,479.55	\$	1,479.55	\$ -	\$ -		



2024 CITY OF NEWARK SERVICE LEVELS VS TAX RATES



- Inflation, wage pressure, unfunded mandates driving costs
- Newark has few opportunities for new revenue without an amendment to Charter
- Redevelopment activity is consistent but not sufficient to keep up with increasing costs by itself
- Community feedback is supportive of existing service levels
- Inadequate funding will reduce service stability, erode community support, and hurt economic activity
- Utility rates and tax rates comparable with peers for services provided



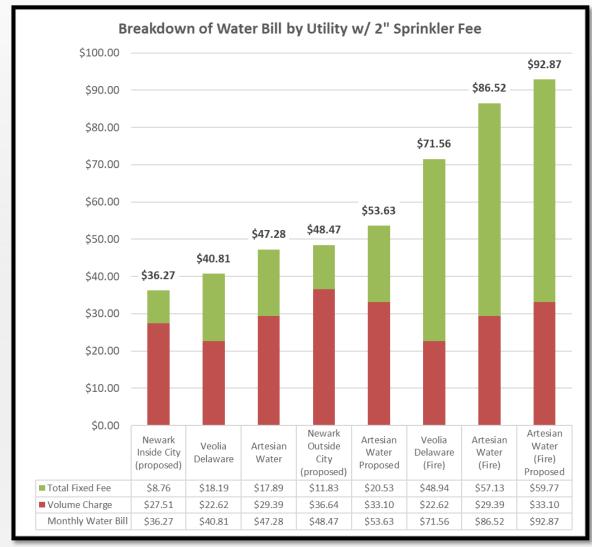
Water Utility Comparisons (Based on 3,667 gallons/month)

Utility	Monthly Water Bill	Consumption	Customer Charge	Fire Protection Fee	Total Fixed Fees	% Fixed
Newark Inside City (Proposed)	\$36.27	\$27.51	\$8.76	\$0.00	\$8.76	24%
Wilmington Inside City	\$34.01	\$11.77	\$22.24	\$0.00	\$22.24	65%
Veolia Delaware	\$40.81	\$22.62	\$15.49	\$2.70	\$18.19	45%
Artesian Water	\$47.28	\$29.39	\$13.74	\$4.15	\$17.89	38%
Newark Outside City (Proposed)	\$48.47	\$36.64	\$11.83	\$0.00	\$11.83	24%
Artesian Water Proposed	\$53.63	\$33.10	\$15.51	\$5.02	\$20.53	38%
Tidewater Utilities	\$48.22	\$26.65	\$17.11	\$4.46	\$21.57	45%
New Castle MSC	\$55.19	\$40.34	\$14.85	\$0.00	\$14.85	27%
Wilmington Outside City	\$54.05	\$20.23	\$33.82	\$0.00	\$33.82	63%
Average Excluding Newark:	\$47.60	\$26.30	\$18.97	\$2.33	\$21.30	45%

- The October 2023 water rate comparison listed Newark's in-city water rates as the second lowest northern NCC
- 2023 average monthly residential bill for Veolia/Artesian is \$44, average for all but Newark is \$47.60
- The \$44 per month average rate is 21% higher than the City's in-City rate
- 24% of the City's bill is based on a fixed rate, which is lower than all other utilities
- Artesian Water's currently proposed rate structure is provided for reference
 - If approved, City rate will be 30% below Artesian/Veolia average.



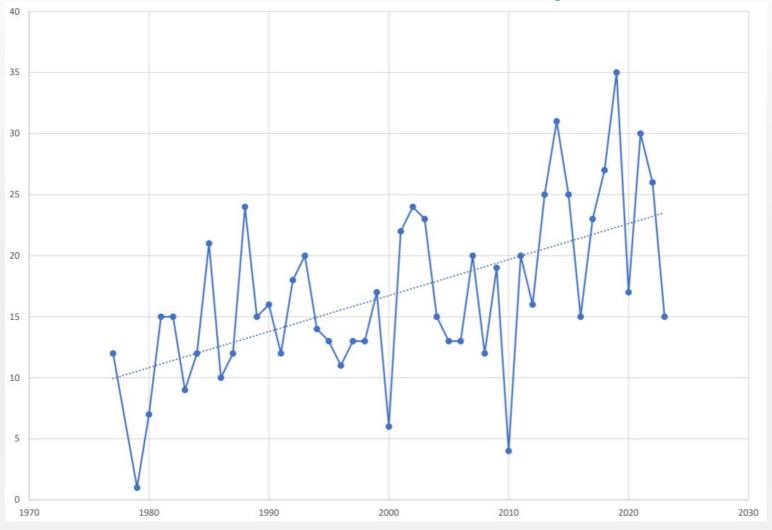
Water Utility Comparisons (Based on 3,667 gallons/month)



- Chart represents the water utilities surrounding Newark using proposed 2023 rates for Newark
- Both Artesian and Veolia also have a fixed charge added to accounts that have fire sprinkler systems (Newark does not)
 - Columns designated (Fire) reflect what residents would pay monthly if their fire sprinklered home was inside Veolia or Artesian's territory
- Newark customers are more able to control their bill by modifying their usage
 - 76% of bill is based on consumption



Water Main Breaks per Year 1977 to 2023



- Council requested an updated version of this chart during PWWR Departmental presentation
- Rate of breaks has decreased slightly but limited data so far
- Large ARPA funded project for 2023-2024



Revenue – Tax Adjustment

7.5% Tax Adjustment									
Percentile	Ass	sessment	Current Tax Bill		Proposed Tax Bill (7.5%)		Difference		% of Current Bill to Refuse
Tax Rate:			\$	0.9815	\$	1.0551	\$	0.07361	
25th	\$	49,000	\$	480.94	\$	517.01	\$	36.07	68%
50th (median)	\$	67,100	\$	658.59	\$	707.98	\$	49.39	49%
75th	\$	88,100	\$	864.70	\$	929.55	\$	64.85	38%

7.5% tax increase adds \$335,625 in revenue in 2024, and \$671,250 in 2025+

- Median tax bill in 2023 was \$659, would increase \$49.39 with proposed adjustment
- Almost 800 parcels pay \$350 or less in property taxes
 - 570 of those receive Refuse service
- Residential taxes are used for:
 - Police Services
 - Refuse Service Cost to provide refuse service is now ~\$350 per household.
 - Private refuse collection cost over \$425 annually (with less services)
 - Street Maintenance, leaf collection, snow plowing
 - Parks and recreation
 - Helps align tax revenue with future budgetary impacts (union contracts)



Taxes and Utilities Impact on Average Resident

AVERAGE RESIDENT

MONTHLY	CURRENT	PROPOSED	DIFFERENCE	% DIFF
Water (3,667 gallons)	\$34.76	\$36.26	\$1.50	4.3%
Sewer (3,667 gallons)	\$38.00	\$39.48	\$1.48	3.9%
Electric (winter -750 kWh)**	\$144.23	\$148.58	\$4.35	3.0%
Stormwater (Tier 2)	\$3.89	\$3.89	\$0.00	0.0%
Taxes (\$67,100 AV median)*	\$54.88	\$59.00	\$4.12	7.5%
TOTAL	\$275.76	\$287.21	\$11.45	4.2%

^{*}Assumes 4% cost to purchase power increase from DEMEC (via RSA)

^{**}Revised from \$68,800 to \$67,100

ANNUAL	CURRENT	PROPOSED	DIFFERENCE	% DIFF
Water	\$417.12	\$435.12	\$18.00	4.3%
Sewer	\$456.00	\$473.78	\$17.78	3.9%
Electric (winter -750 kWh)**	\$1,730.76	\$1,782.98	\$52.22	3.0%
Stormwater (Tier 2)	\$46.68	\$46.68	\$0.00	0.0%
Taxes (\$67,100 AV median)*	\$658.59	\$707.97	\$49.39	7.5%
TOTAL	\$3,309.15	\$3,446.54	\$137.39	4.2%

^{*}Assumes 4% cost to purchase power increase from DEMEC (via RSA)

- Average resident will see an estimated 4.2% increase across the board for all City services in 2024 (2.6% without electric TBD)
- No change in current levels of services
- No change to Stormwater
- Overall impact is below the August cost-of-living index of 3.9%
- Electric is an estimate and dependent on wholesale pricing



^{**}Revised from \$68,800 to \$67,100

Taxes and Utilities Impact on Average Resident – Change from 9/25

AVERAGE RESIDENT

MONTHLY	25-Sep	6-Nov	DIFFERENCE	% DIFF
Water (3,667 gallons)	\$36.26	\$36.26	\$0.00	0.0%
Sewer (3,667 gallons)	\$39.48	\$39.48	\$0.00	0.0%
Electric (winter -750 kWh)*	\$148.58	\$148.58	\$0.00	0.0%
Stormwater (Tier 2)	\$3.89	\$3.89	\$0.00	0.0%
Taxes (\$67,100 AV median)**	\$60.37	\$59.00	-\$1.37	-2.3%
TOTAL	\$288.58	\$287.21	-\$1.37	-0.5%

^{*}Assumes 1.8% cost to purchase power increase from DEMEC (via RSA)

^{**}Revised from \$68,800 to \$67,100

ANNUAL	25-Sep	6-Nov	DIFFERENCE	% DIFF
Water	\$435.12	\$435.12	\$0.00	0.0%
Sewer	\$473.76	\$473.78	\$0.02	0.0%
Electric (winter -750 kWh)*	\$1,782.96	\$1,782.98	\$0.02	0.0%
Stormwater (Tier 2)	\$46.68	\$46.68	\$0.00	0.0%
Taxes (\$67,100 AV median)**	\$724.45	\$707.97	-\$16.47	-2.3%
TOTAL	\$3,462.97	\$3,446.54	-\$16.43	-0.5%

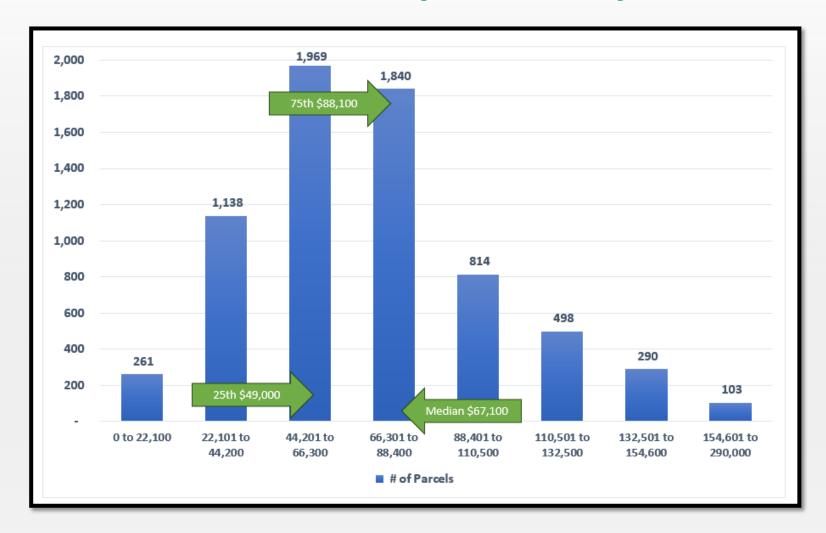
^{*}Assumes 1.8% cost to purchase power increase from DEMEC (via RSA)

- Proposed tax rate adjustment of 10% was reduced to 7.5%
- Reduced average City cost of services by \$16.43 to the average resident
- No other change
- Electric rate still pending DEMEC Board approval (eta December 2023)



^{**}Revised from \$68,800 to \$67,100

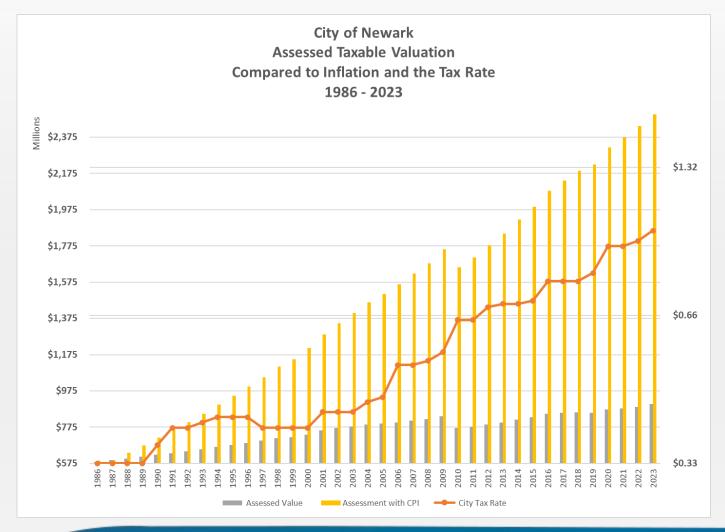
Revenue – Tax Adjustment by Residential Group



- 98.5% of residential properties have a property assessment of less than \$154,600
- Median Assessment is \$67,100
- Property values are approximately 4.3 times higher than assessed value



Taxable Property Assessments vs. Tax Rate w/Inflation



- Tax rate in 1986 (first year after reassessment was \$0.33
 - Adjusted for inflation, that would be equal to \$1.78 in 2023
- Adjusting the City's taxable assessment based on inflation, 1986's valuation would be equivalent to \$2.5 billion
 - Increase of 181%
- Table on left shows City's current assessed value in green, estimated assessed value adjusted for inflation in orange, compared to tax rate history over this period
- 1985 tax rate (last year before current assessment) was \$1.13



Property Taxes

Utility transfers to the Governmental Funds continue into 2024 totaling \$19.8M.

то	TRANSFER IN				
General Fund	\$	15,769,322			
Debt Service Fund		1,375,863			
Capital Fund	1,623,20				
Self-Insurance Fund		135,000			
OPEB		767,000			
Internal Services Fund	117,49				
Total Transfer to Governmental Funds	\$	19,787,875			

- \$19.8M = Transfer amount is equal to 30,045 homes added to the tax base without increasing the footprint or increasing the services of the City.
- There are only 8,100 taxable parcels in the City for comparison purposes
- Equal to a 242% tax increase (\$3.3567 per \$100 of AV), would be offset by lower utility rates (electric, water, sewer, parking)
- Enterprise transfers have decreased \$530K
 from the 2023 Approved Operating Budget
 (2.6%) driven by parking



City of Newark 2024 Capital Budget Recommendation



2024 CIP Requested/Funding Sources:

	2023 BUDGET	20 RESERVES AND	24 CURRENT		PROI	POSED BUD	GETS		TOTAL PROPOSED
	AS AMENDED	OTHER FUNDING	FUNDING	2024	2025	2026	2027	2028	AMOUNTS
ELECTRIC FUND	\$ 15,826,338	\$ 10,661,306	\$ 1,271,974	\$ 11,933,280	\$ 9,825,000	\$ 575,000	\$ 1,323,000	\$ 2,750,000	\$ 26,406,280
WATER FUND	8,302,500	9,904,814	-	9,904,814	26,705,000	4,800,000	3,190,000	3,725,000	48,324,814
SEWER FUND	1,136,000	2,136,000	-	2,136,000	1,625,000	1,050,000	1,000,000	1,000,000	6,811,000
STORMWATER FUND	1,080,834	989,057	-	989,057	1,275,000	1,175,000	1,685,000	1,125,000	6,249,057
PUBLIC WORKS DEPARTMENT - CAPITAL PROJECT FUND DIVISIONS	2,601,243	1,601,207	1,155,000	2,756,207	2,650,000	2,735,000	2,835,000	2,870,000	13,846,207
POLICE DEPARTMENT - CAPITAL PROJECT FUND	167,732	270,589	53,200	323,789	169,426	376,927	418,437	48,492	1,337,071
PARKS AND RECREATION DEPARTMENT - CAPITAL PROJECT FUND	1,122,762	1,823,900	475,000	2,298,900	494,632	698,468	535,000	360,000	4,387,000
PARKING FUND	262,792	200,000	97,858	297,858	22,858	82,858	324,858	222,858	951,290
FINANCE DEPARTMENT - CAPITAL PROJECT FUND	-	35,000	-	35,000	-	-	-	-	35,000
INFORMATION TECHNOLOGY DIVISION - CAPITAL PROJECT FUND	1,019,817	267,630	-	267,630	101,500	85,000	40,000	40,000	534,130
MAINTENANCE FUND	3,440,640	791,430	117,490	908,920	300,000	2,070,000	-	50,000	3,328,920
OTHER DEPARTMENTS/DIVISIONS	854,898	131,626		131,626	50,000	50,000	50,000	50,000	331,626
GROSS CAPITAL IMPROVEMENTS	\$ 35,815,556	\$ 28,812,559	\$ 3,170,522	\$ 31,983,081	\$ 43,218,416	\$ 13,698,253	\$ 11,401,295	\$ 12,241,350	\$ 112,542,395
PLANNED FINANCING SOURCES									
GROSS CAPITAL IMPROVEMENTS	\$ 35,815,556	\$ 28,812,559	\$ 3,170,522	\$ 31,983,081	\$ 43,218,416	\$ 13,698,253	\$ 11,401,295	\$ 12,241,350	\$ 112,542,395
LESS: USE OF RESERVES	(1,505,435)	(3,284,516)	-	(3,284,516)	(1,532)	-	(250,000)	(200,000)	(3,736,048)
VEHICLE & EQUIPMENT REPLACEMENT	(385,105)	(100,984)	-	(100,984)	(1,006,014)	(684,775)	(1,190,973)	(837,687)	(3,820,433)
GRANTS	(6,476,331)	(4,816,794)	-	(4,816,794)	(716,483)	(2,614,883)	(540,883)	(540,883)	(9,229,926)
BOND ISSUES	(256,000)	-	-	-	-	-	-	-	-
STATE REVOLVING LOANS	(2,310,000)	(6,977,032)	-	(6,977,032)	(26,720,000)	(6,440,000)	(5,000,000)	(5,000,000)	(50,137,032)
AMERICAN RESCUE PLAN ACT	(7,282,040)	(5,111,899)	-	(5,111,899)	-	-	-	-	(5,111,899)
OTHER FINANCING SOURCES	(13,495,416)	(8,521,334)		(8,521,334)	(8,910,000)	(210,000)	(210,000)	(210,000)	(18,061,334)
NET CAPITAL IMPROVEMENTS	\$ 4,105,229	\$ -	\$ 3,170,522	\$ 3,170,522	\$ 5,864,387	\$ 3,748,595	\$ 4,209,439	\$ 5,452,780	\$ 22,445,723



Council Action

- Approve 2024 Budget (Operating and Capital Improvement Program)
- Rate/Fee changes require an ordinance and will be included in forthcoming legislation:
 - Sewer/Water Volumetric and Customer Charge Adjustments
 - Parking Rate adjustments
 - Rental Permit and other Fee adjustments
- Tax Rate: Change to \$1.0551 per \$100 of assessed value (7.5% increase)
- K2401 Trail Phone Upgrade (\$400,000 asking for grant funding). Estimate includes materials only. Labor TBD.
- Lobbyist Direction
 - Potential Charter Amendments
 - Student Fee
 - Rental Gross Receipts Tax
 - Events Tax



Conclusion / Questions

