WATER RATE STUDY REPORT

B&V PROJECT NO. 168147

PREPARED FOR

City of Newark, Delaware

12 OCTOBER 2011



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1 Introduction

1.1 BACKGROUND

The City of Newark Water Department (NWD) provides water services to residents and businesses within the City of Newark and in certain areas outside the City. NWD meets the City's water demand with treated surface water from the White Clay Creek and treated ground water from ten water supply wells. The City also has an agreement with United Water to provide service on an emergency basis. The City of Newark Water Department undertook this study to review the City's recovery of the water operations and capital costs from its customers.

1.2 PURPOSE

This report examines the future financial requirements of water services in the City. The report presents (1) a plan for financing future water improvements and funding the ongoing revenue requirements [i.e., operation and maintenance (0&M) expense, debt service, and revenue financed system renewals and replacements] and (2) the development of a schedule of rates and charges that is commensurate with the costs of providing water service.

1.3 SCOPE

The financial plan presented in this report covers a six year study period consisting of the fiscal years ending December 31, 2011 (FY 2011) through December 31, 2016 (FY 2016). Report projections are based on NWD's historical financial records, budgets, operating reports, and capital improvement program (CIP).

The following scope of studies is addressed in the report for the NWD:

- Projection of future system operating revenues and revenue requirements.
- Analysis of future annual revenue needs.
- Development of CIP financing plans.
- Design of a rate schedule for fiscal year 2012 which reflects the annual cost of service considerations and appropriate City policy decisions.

Chapters 2 and 3 of this report develop NWD's financial plan and proposed schedule of service rates and charges.

2 Water Utility Financial Plan

2.1 OVERVIEW

A six year financial plan, beginning with the budget year ending December 31, 2011 (FY 2011) and ending with December 31, 2016 (FY 2016), has been developed for NWD. This plan and other supporting tables are presented at the end of this chapter. The plan for NWD is summarized in Table 2-1.

The System Operations cash flow analysis (Table 2-1, Lines 1 through 22) shows projected water service and other revenues (Table 2-1, Lines 1 through 8) being used to pay the ongoing utility revenue requirements consisting of operation and maintenance (O&M) expense, debt service, and deposits in various reserves and funds in Lines 9 through 22. Table 2-1 also indicates future water revenue increase requirements in Lines 2a through 2e. The Construction Fund cash flow analysis (Table 2-1, Lines 23 through 37) summarizes funding sources required to finance identified capital improvement program projects. A detailed schedule of capital improvements is shown in Table 2-8.

The cash flow analyses also include projections of reserve fund balances and debt service coverage. The projected fund balances for the Water Fund Debt Service Reserve, Operating Reserve Fund, the Contingency Reserve Fund and the Depreciation Reserve Fund is presented on Lines 38 through 41 of Table 2-1, respectively. Annual total debt service coverage is presented on Line 42 of Table 2-1.

Annualized water service revenue increases indicated from the financial plan analyses are as follows:

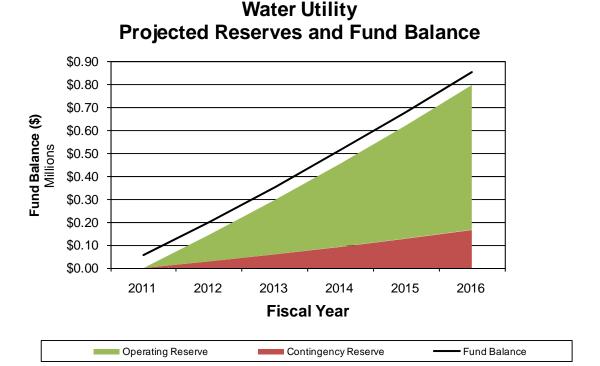
| FISCAL YEAR | ANNUAL REVENUE INCREASE |
|-------------|----------------------------|
| 2012 | 12.7% |
| 2013 | 7.2% |
| 2014 | 7.2% |
| 2015 | 7.2% |
| 2016 | 7.2% |

The need for these future revenue increases is driven by a number of factors including, but not necessarily limited to, the following requirements:

- Cash funding of capital improvement program expenditures.
- Increasing O&M expenses which are expected to escalate due to inflation and system growth.
- Establishing targeted balances for the Operating Reserve (1/6th of the annual operating expenses) and the Contingency Reserve (two percent of annual operating revenues).

Figure 2-1 presents the projected annual reserves and fund balances for NWD as developed in Table 2-1. Fund Balance represents the total of all sources of available funds including the end of year System Fund balance (Table 2-1, Line 22), end of year Operations Reserve Balance (Table 2-1, Line 39) and the Contingency Fund balance (Table 2-1, Line 40).

Figure 2-1



The above graph of NWD projected annual reserves and fund balances illustrates that the proposed water service revenue increases, presented in Lines 2a through 2e of Table 2-1, provide sufficient funding for the projected revenue requirements for the study period.

2.2 SYSTEM OPERATIONS

To provide for the continued operation of NWD on a sound financial basis, annual revenues must be sufficient to meet annual revenue requirements, provide for adequate operating reserves, and produce adequate net revenues to meet debt service coverage requirements. Table 2-1 summarizes NWD estimated future revenues and revenue requirements, reserve levels, and indicated annual water service revenue increases that are necessary to meet these needs.

2.2.1 Beginning Fund Balance

System Operations' beginning balance includes available carryover monies from previous years' operations. This balance provides working capital to meet current and unforeseen operating expenditures if necessary. As shown in Table 2-1, Line 18, the FY 2011 System Operations' beginning balance is estimated to total \$56,000 based on audited FY 2010 information.

2.2.2 Revenues

Operating revenues consist of water service revenue, miscellaneous operating revenue, and interest income. Total revenue levels, with proposed annual increases, are projected to rise from \$6,224,000 in FY 2011 to \$9,421,000 in FY 2016 (Table 2-1, Line 3).

2.2.2.1 Water Service Revenue

Table 2-1, Line 1, shows projected water service revenue under existing rates. Existing rate revenue is expected to increase from \$6,224,000 in FY 2011 to \$6,329,000 in FY 2016. These revenue projections reflect the addition of approximately 35 active accounts to the system each year. The Water Fund receives revenue from service and commodity charges. For additional details, projected Water Utility average active accounts, billable volume by customer class, and service revenue under existing rates are shown in Tables 2-2, 2-3, and 2-4, respectively. Additional water service revenues (Table 2-1, Lines 2a through 2e) needed to meet projected revenue requirements are discussed later in this chapter.

2.2.2.2 Bad Debt Expense

Table 2-1, Line 4, shows projected bad debt expense. Water Utility bad debt expense is estimated to remain constant at \$1,000 from FY 2011 through FY 2016 based on the FY 2011 Budget of \$600 and the annual growth factor of 2.5 percent per year.

2.2.2.3 Other Operating Revenue

Other Operating Revenue, shown in Table 2-1, Line 6, is projected to be \$246,000 in FY 2011 based on the FY 2011 Budget and average \$177,000 annually for the remainder of the study period. Projected Other Operating Water Fund Revenue consists of delinquent penalty charges, reconnection charges, account entry fees, recoveries, laboratory fees, tower rental fees, grant revenue and other miscellaneous revenue. A detailed schedule of historical and projected Other Operating Revenue is shown in Table 2-5.

2.2.2.4 Interest Income

Table 2-1, Line 7, shows projected annual interest income increasing from \$9,000 to \$13,000 over the study period. Interest income is calculated based on average annual operating fund balances and a 2.0 percent annual interest rate.

2.2.3 Revenue Requirements

Revenue requirements include O&M expense, debt service, and transfers to or from the Reserve Funds, the General Fund, and the Construction Fund.

2.2.3.1 Operation and Maintenance Expense

Projected O&M expense shown in Table 2-1, Line 9, consists of the costs for personnel, materials, supplies, and contractual services incurred on a routine basis to treat and distribute filtered water. Future O&M expense is expected to increase from \$3,349,000 in FY 2011 to \$4,109,000 in FY 2016. The FY 2011 O&M reflects the FY 2011 budgeted expenses. The magnitude of projected O&M expense for the period FY 2012 to FY 2016 is based on the FY 2011 budget and the following assumed inflation and growth factors based on historical experience and input from NWD staff.

| COST CATEGORY | ANNUAL INFLATION AND GROWTH FACTOR |
|-------------------|------------------------------------|
| Personal Services | 2.5% |
| Employee Benefits | 10.0% |
| Electricity | 2.5% |
| Other | 2.5% |

A detailed schedule of projected O&M expenses is shown in Table 2-6.

2.2.3.2 Debt Service

Debt service (principal and interest) on existing Water Utility debt is shown in detail in Table 2-7 and is summarized on Lines 11 and 12 in Table 2-1. There is no existing Revenue Bond debt service (Table 2-1, Line 11a). Existing General Obligation Bond debt service payments (Table 2-1, Line12a) average \$1,358,000 annually during the period FY 2011 to FY 2016.

The City does not currently plan to issue any future revenue or general obligation bonds to finance scheduled capital improvements during the study period as indicated on Lines 11b and 12b in Table 2-1.

2.2.3.3 Debt Service Reserve Fund Transfer

Since there are no outstanding revenue bonds and no revenue bonds are expected to be issued during the study period, there are no transfers to or from the Debt Service Reserve during the planning period as illustrated in Table 2-1, Line 13.

2.2.3.4 Operating Reserve Fund

Table 2-1, Line 14, shows anticipated transfers of cash from System Operations to the Operating Reserve Fund to establish the target reserve fund balance by the end of the study period. The target fund balance for the Operating Reserve is 1/6th of the annual operating expenses. The purpose of the fund is to provide reserves to meet temporary fluctuations in cash flow and to provide a cushion for loss of revenues until operating changes can be implemented. Transfers totaling \$600,000 are projected for the study period.

2.2.3.5 Contingency Reserve Fund Transfer

Table 2-1, Line 15, shows anticipated transfers of cash from System Operations to the Contingency Reserve Fund to establish the target reserve balance by the end of the study period. The target fund balance for the Contingency Reserve is two percent of annual operating revenues. The City may only use monies in the Contingency Reserve to cover emergencies of a nonrecurring nature that are over and above the normal course of operations. Transfers totaling \$167,000 are projected for the study period.

2.2.3.6 Depreciation Reserve Fund Transfer

Table 2-1, Line 16, shows anticipated transfers of cash to the Depreciation Reserve Fund. Funds in the Depreciation Reserve Fund are used to pay for the repair or replacement of existing capital. The transfers total \$851,000 for the study period.

2.2.3.7 Transfer to General Fund

Table 2-1, Line 21, shows anticipated transfers of cash to the General Fund. The target amount of the transfer is 20 percent of annual revenue requirements excluding debt service and deposits to Operating and Contingency Reserves. The transfers total \$6,486,000 for the study period.

2.2.4 Additional User Charge Revenue Required

Sound financial operating practices require a utility to collect revenues which are sufficient to cover revenue requirements, provide adequate reserves, and meet bond coverage requirements. The cash flow analysis presented in Table 2-1 indicates that current water service revenues are below levels needed to support sound financial operations during the study period. Consequently, annual water service revenue increases are necessary for NWD to maintain good financial standing and support capital improvement program financing requirements. Annual revenue increases, as indicated from the financial plan analysis, are as follows:

| FISCAL YEAR | ANNUAL REVENUE INCREASE |
|-------------|-------------------------|
| 2012 | 12.7% |
| 2013 | 7.2% |
| 2014 | 7.2% |
| 2015 | 7.2% |
| 2016 | 7.2% |

The FY 2012 annual revenue increase is assumed to be effective January 1, 2012. The subsequent annual revenue increases are assumed to be effective each subsequent January 1 thereafter. Revenue increases are needed to:

- Provide cash funding of capital improvement program expenditures.
- Pay for increasing O&M expenses which are expected to escalate due to inflation and system growth.
- Meet targeted annual year end balances for the Operating Reserve (1/6th of the annual operating expenses) and the Contingency Reserve (two percent of annual operating revenues).

Line 42 of Table 2-1 presents the projected annual total debt service coverage. Revenue from all sources including interest earnings is included in the test. Net revenues for debt service coverage purposes reflect system revenues net of 0&M and Transfers to the General Fund. For G.O. debt, nominal coverage is 1.00 times debt service. The projected total debt service coverage for the study period averages 2.4 times.

2.3 CONSTRUCTION FUND

A capital improvement financing plan is an integral part of a complete utility financial plan for the City to comprehensively evaluate all service requirements. Lines 23 to 37 of Table 2-1 summarize the capital improvement financing plan for NWD. Over the six-year study period, transfers from System Operations of \$8,961,000, and transfers from the Depreciation Reserve of \$348,000, (all totaling \$9,309,000) are needed to finance the anticipated capital improvements during the study period.

2.3.1 Sources of Funds

Funds available to finance the capital improvement needs of NWD include transfers from System Operations, transfers from the Depreciation Reserve, loan and bond proceeds, grants, and interest income.

2.3.1.1 Beginning Fund Balance

The Construction Fund beginning balance includes available carryover monies from the previous years. The annual capital expenditures are currently funded from cash transferred from System Operations and the Depreciation Reserve, therefore no balance is carried in the Construction Fund as shown in Table 2-1, Line 23.

2.3.1.2 System Operations Fund Transfer

Table 2-1, Line 31 shows anticipated transfers of cash from System Operations to the Construction Fund to help cash finance a portion of major capital improvement projects. Total transfers amount to \$8,961,000 during the study period.

2.3.1.3 Depreciation Reserve Fund Transfer

Table 2-1, Line 32 shows anticipated transfers of cash from the Depreciation Reserve Fund to the Construction Fund to provide cash funding for renewing and replacing capital. Total transfers amount to \$348,000 during the study period.

2.3.1.4 Contingency Reserve Fund Transfer

Table 2-1, Line 33, shows anticipated transfers of cash from the Contingency Reserve Fund to the Construction Fund. No transfers are projected for the study period.

2.3.1.5 Bond Proceeds

Projected proceeds from revenue bond and general obligation bond funding are shown in Table 2-1, Lines 27 and 30. The City does not anticipate the issuance of revenue bonds or general obligation bonds during the study period.

2.3.1.6 Interest Income

Table 2-1, Line 34 shows projected interest income attributable to the Construction Fund. Since the annual capital expenditures are met from cash transferred from System Operations and the Depreciation Reserve and no balance is carried in the Construction Fund, no interest earnings are reflected in the Construction Fund.

2.3.2 Uses of Funds

Available capital improvement funds are used to finance capital improvements, required debt service reserve fund deposits, and debt issuance expenses.

2.3.2.1 Capital Improvements

Table 2-1, Line 36, summarizes NWD's projected capital improvement appropriations. Improvement costs over the six-year study period total \$9,309,000. A detailed schedule of capital improvement projects and projected costs is shown in Table 2-8.

2.3.2.2 Debt Issuance Expense

Costs associated with securing debt financing include underwriter, bond attorney, and consultant fees. Since no revenue bonds or general obligation bonds are expected to be issued within the study period no debt issuance expenses are expected as illustrated in Table 2-1, Lines 25 and 29.

2.3.2.3 Proposed Bonds Debt Service Reserve Fund Deposit

For each new revenue bond issue, NWD must usually transfer funds to the bond reserve to maintain a reserve requirement. Since no revenue bonds are expected to be issued during the study period, there are no projected reserve deposits required as shown in Table 2-1, Line 26.

Table 2-1 Water Utility Projected Flow of Funds

| | | Projected Flow o | f Funds | | | | |
|---------------------------------|---|---|--|--|--|--|--|
| Line | 5 | | | Year Ending D | | 0045 | 2010 |
| No. | Description | 2011 \$ | 2012 \$ | 2013 \$ | 2014 \$ | 2015 \$ | 2016 \$ |
| 1 | SYSTEM OPERATIONS Revenues Under FY 2011 Rates | 6,224,000 | 6,245,000 | 6,266,000 | 6,287,000 | 6,308,000 | 6,329,000 |
| 2 | Projected Revenue Increases Implemented: | | | | | | |
| 2 a 2 b 2 c 2 d 2 e | 12.7% Implemented Jan 1, 2012 7.2% Implemented Jan 1, 2013 7.2% Implemented Jan 1, 2014 7.2% Implemented Jan 1, 2015 7.2% Implemented Jan 1, 2016 | | 793,000 | 796,000 508,000 | 798,000 510,000 547,000 | 801,000 512,000 549,000 588,000 | 804,000 514,000 551,000 590,000 633,000 |
| 3 4 | Total Water Revenues Bad Debt Expense | 6,224,000 (1,000) | 7,038,000 (1,000) | 7,570,000 (1,000) | 8,142,000 (1,000) | 8,758,000 (1,000) | 9,421,000 (1,000) |
| 5 | Net Water Revenues | 6,223,000 | 7,037,000 | 7,569,000 | 8,141,000 | 8,757,000 | 9,420,000 |
| 6 | Other Operating Revenue | 247,000 | 178,000 | 178,000 | 177,000 | 177,000 | 177,000 |
| 7 | Interest Income | 9,000 | 9,000 | 10,000 | 11,000 | 11,000 | 13,000 |
| 8 | Total Revenue | 6,479,000 | 7,224,000 | 7,757,000 | 8,329,000 | 8,945,000 | 9,610,000 |
| 9 | Operation and Maintenance Expense | (3,349,000) | (3,482,000) | (3,625,000) | (3,776,000) | (3,937,000) | (4,109,000) |
| 10 | Net Revenue | 3,130,000 | 3,742,000 | 4,132,000 | 4,553,000 | 5,008,000 | 5,501,000 |
| 11 a 11 b | Revenue Bond Debt Service Outstanding Bonds Proposed Future Bonds | 0 | 0 | 0 | 0 | 0 | 0 |
| 11 | Total Revenue Bond Debt Service | 0 | 0 | 0 | 0 | 0 | 0 |
| 12 a 12 b | GO Bond Debt Service Outstanding GO Bonds Proposed Future GO Bonds | (1,366,000) | (1,363,000) | (1,358,000) | (1,357,000) | (1,355,000) | (1,351,000) |
| 12 | Total GO Bond Debt Service | (1,366,000) | (1,363,000) | (1,358,000) | (1,357,000) | (1,355,000) | (1,351,000) |
| 13 14 15 16 17 | Deposits (to)/from Reserve Funds Deposits (to)/from Debt Service Reserve Deposits (to) Operating Reserve Deposits (to) Contingency Reserve Deposits (to) Depreciation Reserve Total Deposits (to)/from Reserves | 0 0 0 (133,000) (133,000) | 0 (115,000) (29,000) (137,000) (281,000) | 0 (117,000) (31,000) (140,000) (288,000) | 0 (120,000) (33,000) (143,000) (296,000) | 0 (122,000) (36,000) (147,000) (305,000) | 0 (126,000) (38,000) (151,000) (315,000) |
| | , | | | | | | |
| 18 19 | Beginning of Year Available Balances Total Available Funds | <u>56,000</u> 1,554,000 | 2,017,000 | 2,402,000 | 2,813,000 | 3,257,000 | 56,000 3,740,000 |
| 20 21 22 | Transfers Transfer to Construction Fund Transfer to General Fund End of Year Available Balance (Excluding Reserves) | (1,176,000) (322,000) 56,000 | (1,031,000) (930,000) 56,000 | (1,993,000) (353,000) 56,000 | (1,469,000) (1,288,000) 56,000 | (1,644,000) (1,557,000) 56,000 | (1,648,000) (2,036,000) 56,000 |
| 23 24 25 26 27 | CONSTRUCTION FUND Beginning of Year Balance (Available Cash) Projected Revenue Bond Issue Less: Issuance Costs Less: Debt Service Reserve Fund Net Revenue Bond Proceeds | 0 0 0 | 0 0 0 | 0 0 0 | 0 0 0 | 0 0 0 0 0 | 0 0 0 |
| 28 | Projected G.O. Bond Issue | 0 | 0 | 0 | 0 | 0 | 0 |
| 29 30 | Less: Issuance Costs Net G.O. Bond Proceeds | $ \frac{0}{0}$ | $ \frac{0}{0}$ | $ \frac{0}{0}$ | $ \frac{0}{0}$ | $ \frac{0}{0}$ | $rac{0}{0}$ |
| | | | | | | | |
| 31 32 | Transfers from System Operations Transfers from Depreciation Reserve | 1,176,000 90,000 | 1,031,000 100,000 | 1,993,000 96,000 | 1,469,000 25,000 | 1,644,000 37,000 | 1,648,000 0 |
| 33 | Transfers from Contingency Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| 34 | Interest Income | 0 | 0 | 0 000 000 | 0 | 0 | 0 |
| 35 | Total Available Funds | 1,266,000 | 1,131,000 | 2,089,000 | 1,494,000 | 1,681,000 | 1,648,000 |
| 36 37 | Capital Improvement Program Appropriations End of Year Balance | (1,266,000) 0 | (1,131,000) 0 | (2,089,000) 0 | (1,494,000) 0 | (1,681,000) 0 | (1,648,000) 0 |
| 38 39 40 41 | CUMULATIVE RESERVE BALANCES Debt Service Reserve Fund (from/to Line 13) Operating Reserve Fund (from/to Line 14) Contingency Reserve Fund (from/to Line 15) Depreciation Reserve Fund (from/to Lines 16/33) BOND COVENANTS | 0 0 0 646,000 | 0 116,000 29,000 695,000 | 0 237,000 60,000 754,000 | 0 363,000 93,000 888,000 | 0 494,000 129,000 1,017,000 | 0 631,000 167,000 1,190,000 |
| 42 | Total Debt Service Coverage | 2.06 | 2.06 | 2.78 | 2.41 | 2.55 | 2.56 |

Table 2-2 Water Utility Historical and Projected Active Accounts

| | | | Histori | cal | Projected | | | | | | |
|----------|--------------------|-------|---------|--------|-----------|--------|--------|--------|--------|--------|--------|
| Line No. | Classes of Service | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
| 1 | Inside City | 7,348 | 7,427 | 7,840 | 7,868 | 7,898 | 7,928 | 7,958 | 7,988 | 8,018 | 8,048 |
| 2 | Outside City | 2,219 | 2,227 | 2,321 | 2,325 | 2,330 | 2,335 | 2,340 | 2,345 | 2,350 | 2,355 |
| 3 | Total | 9,567 | 9,654 | 10,161 | 10,193 | 10,228 | 10,263 | 10,298 | 10,333 | 10,368 | 10,403 |
| 4 | Annual Growth | | 0.91% | 5.25% | 0.31% | 0.34% | 0.34% | 0.34% | 0.34% | 0.34% | 0.34% |

Table 2-3 Water Utility Historical and Projected Billable Volume

| | | | Histo | rical | | Projected | | | | | |
|----------|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Line No. | Classes of Service | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
| | | Ccf |
| 1 | Inside City | 1,212,823 | 1,146,178 | 1,072,630 | 1,090,901 | 1,103,620 | 1,107,820 | 1,112,020 | 1,116,220 | 1,120,420 | 1,124,620 |
| 2 | Outside City | 327,191 | 314,146 | 303,824 | 274,544 | 279,300 | 279,900 | 280,500 | 281,100 | 281,700 | 282,300 |
| 3 | Total | 7,825,145 | 1,460,324 | 1,376,454 | 1,365,445 | 1,382,920 | 1,387,720 | 1,392,520 | 1,397,320 | 1,402,120 | 1,406,920 |
| 4 | Annual Growth | | -81.34% | -5.74% | -0.80% | 1.28% | 0.35% | 0.35% | 0.34% | 0.34% | 0.34% |

Notes: Ccf = hundred cubic feet

Table 2-4
Water Utility
Historical and Projected Revenue Under Existing Rates

| | | Historical | | | | Projected | | | | | |
|----------|------------------------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Line No. | Classes of Service | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
| | | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| | Service Revenue ¹ | | | | | | | | | | |
| 1 | Inside City | 3,309,000 | 3,120,000 | 3,337,000 | 4,582,000 | 4,637,000 | 4,655,000 | 4,672,000 | 4,690,000 | 4,708,000 | 4,725,000 |
| 2 | Outside City | 1,217,000 | 1,166,000 | 1,303,000 | 1,567,000 | 1,587,000 | 1,590,000 | 1,594,000 | 1,597,000 | 1,600,000 | 1,604,000 |
| 3 | Total ² | 4,526,000 | 4,286,000 | 4,640,000 | 6,149,000 | 6,224,000 | 6,245,000 | 6,266,000 | 6,287,000 | 6,308,000 | 6,329,000 |

Notes: ¹ Service revenue includes Hydrant Charge for Outside City.

² Differences in totals for each summary are due to rounding adjustments.

Table 2-5 Water Utility Historical and Projected Other Operating Revenue

| | | | | Historical | | Projected | | | | | |
|----------|----------------------|--------------------|---------|------------|--------|-----------|---------|---------|---------|---------|---------|
| Line No. | Classes of Service | es of Service 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| | | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| 1 | Penalties | 15,000 | 15,000 | 13,000 | 11,000 | 12,000 | 12,000 | 14,000 | 14,000 | 14,000 | 14,000 |
| 2 | Service Fees | 11,000 | 58,000 | 26,000 | 22,000 | 29,000 | 29,000 | 30,000 | 30,000 | 31,000 | 31,000 |
| 3 | Grant Revenue | 118,000 | 54,000 | 126,000 | 0 | 24,000 | 24,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 4 | Assessments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5 | Tower Rentals | 0 | 0 | 0 | 0 | 0 | 165,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| 6 | Miscellaneous Income | 27,000 | 22,000 | 25,000 | 10,000 | 16,000 | 16,000 | 15,000 | 14,000 | 13,000 | 12,000 |
| 7 | Total ¹ | 171,000 | 149,000 | 190,000 | 43,000 | 81,000 | 246,000 | 179,000 | 178,000 | 178,000 | 177,000 |

Notes: ¹ Differences in totals for each summary are due to rounding adjustments.
² Miscellaneous revenue excludes the FY 2008 litigation settlement of (\$3.6) Million.

Table 2-6 Water Utility Historical and Projected Operation & Maintenance Expense

| | | | Historical | | | | | | Projected | | | | |
|----------|--------------------------|-----------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| Line No. | Budget Cost Center | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | |
| | | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | |
| 1 | Personal Services | 1,574,000 | 1,569,000 | 1,708,000 | 1,721,000 | 1,705,000 | 1,778,000 | 1,873,000 | 1,975,000 | 2,085,000 | 2,203,000 | 2,332,000 | |
| 2 | Materials and Supplies | 253,000 | 248,000 | 275,000 | 281,000 | 301,000 | 301,000 | 309,000 | 317,000 | 324,000 | 333,000 | 341,000 | |
| 3 | Contractual Services | 222,000 | 185,000 | 480,000 | 329,000 | 454,000 | 515,000 | 528,000 | 541,000 | 555,000 | 569,000 | 583,000 | |
| 4 | Other Charges | 79,000 | 81,000 | 80,000 | 97,000 | 70,000 | 139,000 | 142,000 | 146,000 | 150,000 | 153,000 | 157,000 | |
| 5 | Inter Department Charges | 391,000 | 429,000 | 492,000 | 427,000 | 463,000 | 749,000 | 768,000 | 787,000 | 807,000 | 827,000 | 847,000 | |
| 6 | Total ¹ | 2,519,000 | 2,512,000 | 3,035,000 | 2,855,000 | 2,993,000 | 3,482,000 | 3,620,000 | 3,766,000 | 3,921,000 | 4,085,000 | 4,260,000 | |
| 7 | Annual Growth | | -0.28% | 20.82% | -5.93% | 4.83% | 16.34% | 3.96% | 4.03% | 4.12% | 4.18% | 4.28% | |

Notes: 1 Total includes Uncollectible Accounts which is presented as Bad Debt Expense (Line 4 in Table 2-1) and Deposits to Depreciation Reserve as presented in (Line 16 in Table 2-1).

Table 2-7 Water Utility Summary of Existing Debt Service

| Line No. | Description | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|----------|--|-----------|-----------|-----------|-----------|-----------|-----------|
| | | \$ | \$ | \$ | \$ | \$ | \$ |
| | Revenue Bonds No Outstanding Revenue Bonds | | | | | | |
| | G.O. Bonds | | | | | | |
| 1 | Series 2002 | 1,366,000 | 1,363,000 | 1,358,000 | 1,357,000 | 1,355,000 | 1,351,000 |
| 2 | Subtotal ¹ | 1,366,000 | 1,363,000 | 1,358,000 | 1,357,000 | 1,355,000 | 1,351,000 |
| 3 | Total ¹ | 1,366,000 | 1,363,000 | 1,358,000 | 1,357,000 | 1,355,000 | 1,351,000 |

Notes: ¹ Differences in totals for each summary are due to rounding adjustments.

Table 2-8
Water Utility
Projected Capital Improvement Program
(Inflated)

| Line No. | Description | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|----------|--|-----------|-----------|-----------|-----------|-----------|-----------|
| | | \$ | \$ | \$ | \$ | \$ | \$ |
| 1 | W1101 - Raceway Improvement/Dam Replacement | 150,000 | 75,000 | 150,000 | 500,000 | 1,000,000 | 500,000 |
| 2 | W1102 - Lime Silo Rehab and Delivery System | 50,000 | | | | | |
| 3 | W1103 - Repairs to Concrete Tank | 120,000 | 75,000 | 1,000,000 | | | |
| 4 | W1104 - Finish Water Mixer | 40,000 | | | | | |
| 5 | W1002 - Valve Exerciser | 55,000 | | | | | |
| 6 | W0805 - Curtis Plant Filter Upgrades Units 1, 2, 3 | 250,000 | | | | | |
| 7 | W0806 - Rehabilitate Highfield Booster Station | | 100,000 | | | | |
| 8 | W0807 - Arbour Park Booster Station Improvements | 150,000 | | | | | |
| 9 | W0503 - Well Restoration | 25,000 | 25,000 | 27,000 | 28,000 | 28,000 | 28,000 |
| 10 | W0402 - Fire Hydrant Replacements | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 | 12,000 |
| 11 | W0403 - Water Tank Mixing Retrofit | | 90,000 | 95,000 | 100,000 | 105,000 | 109,000 |
| 12 | W0002 - Alternative Disinfection Equipment | | 150,000 | | | | |
| 13 | W9410 - Water Plant Lagoon Dredging | 200,000 | | | | | |
| 14 | W9302 - Supervisory Control & Data Sys (SCADA) | 125,000 | | | | | |
| 15 | W9308 - Water Main Renovation Program | | 255,000 | 260,000 | 500,000 | 500,000 | 500,000 |
| 16 | W8605 - Water Tank Maintenance | | 250,000 | 450,000 | 300,000 | | |
| 17 | WEQSF - Vehicle/Equipment Replacement Program | 90,000 | 100,000 | 96,000 | 25,000 | 37,000 | |
| 18 | W1201 - Water Main : Windy Hills to Red Mill | | | | 30,000 | | 500,000 |
| 19 | Total | 1,266,000 | 1,131,000 | 2,089,000 | 1,494,000 | 1,681,000 | 1,649,000 |
| | Summary by Funding Source | | | | | | |
| 20 | Revenue Bonds | 0 | 0 | 0 | 0 | 0 | 0 |
| 21 | G.O. Bonds | 0 | 0 | 0 | 0 | 0 | 0 |
| 22 | Grants | 0 | 0 | 0 | 0 | 0 | 0 |
| 23 | Depreciation Reserve | 90,000 | 100,000 | 96,000 | 25,000 | 37,000 | 0 |
| 24 | Cash Funded | 1,176,000 | 1,031,000 | 1,993,000 | 1,469,000 | 1,644,000 | 1,648,000 |
| 25 | Total | 1,266,000 | 1,131,000 | 2,089,000 | 1,494,000 | 1,681,000 | 1,648,000 |

3 Water Rate Design

A principal consideration in designing rate schedules is to establish rates which are reasonably commensurate with the annual cost of providing water service. Theoretically, the only method of assessing entirely equitable rates for water service would be the determination of each customer's bill based upon the customer's particular service requirements. Since this is impractical for the thousands of accounts served by the utility, schedules of rates are normally designed to meet average conditions for groups (or classes) of customers having similar service requirements. Practicality also dictates the use of a rate schedule which is simple to apply, reasonably recovers costs from all classes, and is subject to as few misinterpretations as possible.

3.1 EXISTING WATER RATES

The schedule of existing rates and charges is shown in Table 3-1. Existing Water Utility service rates consist of a commodity charge applicable to all water usage and a hydrant service charge for outside city service.

3.2 FY 2007 CALCULATED WATER RATES

The Fiscal Year (FY) 2012 proposed schedule of Water Utility rates and charges is shown in Table 3-2. The proposed rates are designed to meet the water revenue increase of 12.7 percent, assuming rates are implemented on January 1, 2012.

The proposed Water Utility rates for all customer classes are based on the current rate structure and the across the board increase required to meet the projected annual net revenue requirements. A rate increase of 14.5 percent is required to meet the 12.7 percent revenue increase due to the prorated phase-in of the proposed rates during the first quarter of billing under the proposed rates.

3.2.1 Revenue Comparison

A comparison of projected fiscal year 2012 revenues under proposed and existing rates, as provided on Column (3) of Table 3-3, illustrates that the projected revenues under proposed rates provide the required revenue increase indicated by Table 2-1, Line 2a. A comparison of fiscal year 2012 total annual net revenue requirements to be recovered by service charges, as indicated on Line 3 of Table 2-1, with projected revenues under proposed rates, as shown in Line 5 of Table 3-3, illustrates that the proposed rates result in projected revenues which reasonably recover the annual net revenue requirements.

3.3 FY 2012 ESTIMATED TYPICAL BILLS

Table 3-4 presents a comparison of typical bills under existing rates with typical bills under proposed rates for a variety of meter sizes and usage levels. The comparison provides an indication of the impacts of rate changes on typical customer bills should the City implement the proposed rates.

Table 3-1 Water Utility Current Rates & Charges Fiscal Year 2011

| | Inside City | Outside City |
|---|----------------|-----------------|
| Commodity Charge (\$/Ccf) | | |
| Unit Charge - 1st Block (First 12.73 Ccf) | 3.52 | 4.67 |
| Unit Charge - 2nd Block (Over 12.73 Ccf) | 4.48 | 6.08 |
| Quarterly Hydrant Service Charge | - | 2.85 |

Notes: Ccf = 100 cubic feet

Table 3-2 Water Utility Proposed Rates & Charges Fiscal Year 2012

| | Inside City | Outside City |
|---|----------------|-----------------|
| Commodity Charge (\$/Ccf) | | |
| Unit Charge - 1st Block (First 12.73 Ccf) | 4.03 | 5.36 |
| Unit Charge - 2nd Block (Over 12.73 Ccf) | 5.13 | 6.96 |
| Quarterly Hydrant Service Charge | - | 3.26 |

Notes: Ccf = 100 cubic feet

Table 3-3 Water Utility Comparison of Revenues Under Existing and Proposed Rates Fiscal Year 2012

(1) (2) (3)

| | | Reve | | |
|----------|--|-------------------|-------------------|---------------------|
| Line No. | Classes of Service | Existing Rates | Proposed Rates | Percent Increase |
| | | \$ | \$ | |
| 1 | Inside City | 4,655,000 | 5,245,000 | 12.7% |
| 2 | Outside City | 1,591,000 | 1,793,000 | 12.7% |
| 3 | Total | 6,246,000 | 7,038,000 | 12.7% |
| 4 | Annual Net Revenue Requirements ¹ | 7,038,000 | 7,038,000 | |
| 5 | Annual Cost Recovery | 88.7% | 100.0% | |

Notes: ¹ Annual Net Revenue Requirement to be recovered from service charges as shown on Line 3 of Table 2-1

Table 3-4
Water Utility
Comparison of Typical Bills Under Existing and Proposed Rates
Test Year 2012

| | | | Inside City | | Outside City | | |
|------------|---------------|-----------|-------------|------------|--------------|-----------|------------|
| | | Existing | Proposed | Increase | Existing | Proposed | Increase |
| Meter Size | Billed Volume | Rates | Rates | (Decrease) | Rates | Rates | (Decrease) |
| Inches | Ccf | \$ | \$ | | \$ | \$ | |
| 5/8 | 0 | 0.00 | 0.00 | - | 2.85 | 3.26 | 14.4% |
| 5/8 | 10 | 35.20 | 40.30 | 14.5% | 49.55 | 56.86 | 14.8% |
| 5/8 | 15 | 54.98 | 62.95 | 14.5% | 76.10 | 87.29 | 14.7% |
| 5/8 | 20 | 77.38 | 88.60 | 14.5% | 106.50 | 122.09 | 14.6% |
| 5/8 | 30 | 122.18 | 139.90 | 14.5% | 167.30 | 191.69 | 14.6% |
| 1 | 25 | 99.78 | 114.25 | 14.5% | 136.90 | 156.89 | 14.6% |
| 1 | 100 | 435.78 | 499.00 | 14.5% | 592.90 | 678.89 | 14.5% |
| 1 | 200 | 883.78 | 1,012.00 | 14.5% | 1,200.90 | 1,374.89 | 14.5% |
| 1.5 | 75 | 323.78 | 370.75 | 14.5% | 440.90 | 504.89 | 14.5% |
| 1.5 | 230 | 1,018.18 | 1,165.90 | 14.5% | 1,383.30 | 1,583.69 | 14.5% |
| 1.5 | 350 | 1,555.78 | 1,781.50 | 14.5% | 2,112.90 | 2,418.89 | 14.5% |
| 2 | 100 | 435.78 | 499.00 | 14.5% | 592.90 | 678.89 | 14.5% |
| 2 | 280 | 1,242.18 | 1,422.40 | 14.5% | 1,687.30 | 1,931.69 | 14.5% |
| 2 | 650 | 2,899.78 | 3,320.50 | 14.5% | 3,936.90 | 4,506.89 | 14.5% |
| 3 | 200 | 883.78 | 1,012.00 | 14.5% | 1,200.90 | 1,374.89 | 14.5% |
| 3 | 1,000 | 4,467.78 | 5,116.00 | 14.5% | 6,064.90 | 6,942.89 | 14.5% |
| 3 | 1,900 | 8,499.78 | 9,733.00 | 14.5% | 11,536.90 | 13,206.89 | 14.5% |
| 4 | 1,000 | 4,467.78 | 5,116.00 | 14.5% | 6,064.90 | 6,942.89 | 14.5% |
| 4 | 2,000 | 8,947.78 | 10,246.00 | 14.5% | 12,144.90 | 13,902.89 | 14.5% |
| 6 | 1,500 | 6,707.78 | 7,681.00 | 14.5% | 9,104.90 | 10,422.89 | 14.5% |
| 6 | 4,000 | 17,907.78 | 20,506.00 | 14.5% | 24,304.90 | 27,822.89 | 14.5% |
| 8 | 2,000 | 8,947.78 | 10,246.00 | 14.5% | 12,144.90 | 13,902.89 | 14.5% |
| 8 | 6,000 | 26,867.78 | 30,766.00 | 14.5% | 36,464.90 | 41,742.89 | 14.5% |

Notes: Ccf = 100 cubic feet